

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2020

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 001-16317

CONTANGO OIL & GAS COMPANY

(Exact name of registrant as specified in its charter)

TEXAS

(State or other jurisdiction of
incorporation or organization)

717 TEXAS AVENUE, SUITE 2900
HOUSTON, TEXAS
(Address of principal executive offices)

95-4079863

(IRS Employer
Identification No.)

77002
(Zip Code)

(713) 236-7400

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, Par Value \$0.04 per share	MCF	NYSE American

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The total number of shares of common stock, par value \$0.04 per share, outstanding as of August 14, 2020 was 133,038,930.

**CONTANGO OIL & GAS COMPANY AND SUBSIDIARIES
QUARTERLY REPORT ON FORM 10-Q
FOR THE SIX MONTHS ENDED JUNE 30, 2020**

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Unless the context requires otherwise or unless otherwise noted, all references in this Quarterly Report on Form 10-Q to the "Company", "Contango", "we", "us" or "our" are to Contango Oil & Gas Company and its subsidiaries.

Item 1. Consolidated Financial Statements

CONTANGO OIL & GAS COMPANY AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(in thousands, except number of shares)

	<u>June 30,</u> <u>2020</u>	<u>December 31,</u> <u>2019</u>
	(unaudited)	
CURRENT ASSETS:		
Cash and cash equivalents	\$ 404	\$ 1,624
Accounts receivable, net	25,672	39,567
Prepaid expenses	1,363	1,191
Current derivative asset	16,826	3,819
Inventory	1,710	186
Total current assets	<u>45,975</u>	<u>46,387</u>
PROPERTY, PLANT AND EQUIPMENT:		
Oil and natural gas properties, successful efforts method of accounting:		
Proved properties	1,315,040	1,306,916
Unproved properties	20,901	27,619
Other property and equipment	1,668	1,655
Accumulated depreciation, depletion and amortization	(1,206,957)	(1,045,070)
Total property, plant and equipment, net	<u>130,652</u>	<u>291,120</u>
OTHER NON-CURRENT ASSETS:		
Investments in affiliates	6,879	6,766
Long-term derivative asset	4,395	357
Right-of-use lease assets	5,691	5,885
Debt issuance costs	1,939	3,311
Total other non-current assets	<u>18,904</u>	<u>16,319</u>
TOTAL ASSETS	<u><u>\$ 195,531</u></u>	<u><u>\$ 353,826</u></u>
CURRENT LIABILITIES:		
Accounts payable and accrued liabilities	\$ 77,143	\$ 104,593
Current derivative liability	908	3,951
Current asset retirement obligations	2,291	2,003
Total current liabilities	<u>80,342</u>	<u>110,547</u>
NON-CURRENT LIABILITIES:		
Long-term debt	82,537	72,768
Long-term derivative liability	917	2,020
Asset retirement obligations	45,581	49,662
Lease liabilities	2,156	2,789
Deferred tax liability	376	—
Total non-current liabilities	<u>131,567</u>	<u>127,239</u>
TOTAL LIABILITIES	<u>211,909</u>	<u>237,786</u>
COMMITMENTS AND CONTINGENCIES (NOTE 12)		
SHAREHOLDERS' EQUITY (DEFICIT):		
Series C contingent convertible preferred stock, \$0.04 par value, no shares authorized, issued and outstanding at June 30, 2020 and 2,700,000 shares authorized, issued and outstanding at December 31, 2019	—	108
Common stock, \$0.04 par value, 400 million shares authorized, 132,067,369 shares issued and 131,996,757 shares outstanding at June 30, 2020, 128,985,146 shares issued and 128,977,816 shares outstanding at December 31, 2019	5,271	5,148
Additional paid-in capital	472,814	471,778
Treasury shares at cost (70,612 shares at June 30, 2020 and 7,330 shares at December 31, 2019)	(198)	(18)
Accumulated deficit	(494,265)	(360,976)
Total shareholders' equity (deficit)	<u>(16,378)</u>	<u>116,040</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIT)	<u><u>\$ 195,531</u></u>	<u><u>\$ 353,826</u></u>

The accompanying notes are an integral part of these consolidated financial statements

CONTANGO OIL & GAS COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share amounts)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2020	2019	2020	2019
	(unaudited)		(unaudited)	
REVENUES:				
Oil and condensate sales	\$ 7,930	\$ 7,439	\$ 30,712	\$ 13,845
Natural gas sales	6,618	3,857	14,789	9,499
Natural gas liquids sales	3,294	1,466	6,915	3,429
Total revenues	<u>17,842</u>	<u>12,762</u>	<u>52,416</u>	<u>26,773</u>
EXPENSES:				
Operating expenses	17,139	5,694	38,621	10,886
Exploration expenses	11,173	249	11,571	473
Depreciation, depletion and amortization	5,092	7,573	17,946	15,129
Impairment and abandonment of oil and gas properties	—	1,247	145,878	1,834
General and administrative expenses	5,713	4,456	11,138	9,461
Total expenses	<u>39,117</u>	<u>19,219</u>	<u>225,154</u>	<u>37,783</u>
OTHER INCOME (EXPENSE):				
Gain (loss) from investment in affiliates, net of income taxes	(173)	427	113	457
Gain from sale of assets	4,406	421	4,433	409
Interest expense	(2,151)	(1,079)	(3,365)	(2,171)
Gain (loss) on derivatives, net	(8,804)	2,065	37,895	(813)
Other income	332	89	1,136	3
Total other income (expense)	<u>(6,390)</u>	<u>1,923</u>	<u>40,212</u>	<u>(2,115)</u>
NET LOSS BEFORE INCOME TAXES	<u>(27,665)</u>	<u>(4,534)</u>	<u>(132,526)</u>	<u>(13,125)</u>
Income tax provision	(369)	(427)	(763)	(454)
NET LOSS	<u>\$ (28,034)</u>	<u>\$ (4,961)</u>	<u>\$ (133,289)</u>	<u>\$ (13,579)</u>
NET LOSS PER SHARE:				
Basic	\$ (0.21)	\$ (0.15)	\$ (1.01)	\$ (0.40)
Diluted	\$ (0.21)	\$ (0.15)	\$ (1.01)	\$ (0.40)
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:				
Basic	131,449	33,909	131,394	33,840
Diluted	131,449	33,909	131,394	33,840

The accompanying notes are an integral part of these consolidated financial statements

CONTANGO OIL & GAS COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	Six Months Ended June 30,	
	2020	2019
	(unaudited)	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$ (133,289)	\$ (13,579)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation, depletion and amortization	17,946	15,129
Impairment of oil and natural gas properties	145,878	1,079
Exploration expenditures - dry hole costs	10,878	—
Amortization of debt issuance costs	1,372	—
Deferred income taxes	—	424
Gain on sale of assets	(4,433)	(409)
Gain from investment in affiliates	(113)	(457)
Stock-based compensation	616	1,637
Unrealized loss (gain) on derivative instruments	(21,192)	2,078
Changes in operating assets and liabilities:		
Decrease in accounts receivable & other receivables	13,614	1,530
Decrease (increase) in prepaids	(172)	298
Increase in inventory	(1,560)	—
Increase (decrease) in accounts payable & advances from joint owners	(17,132)	8,592
Decrease in other accrued liabilities	(4,636)	(350)
Decrease (increase) in income taxes receivable, net	281	(424)
Increase (decrease) in income taxes payable, net	119	(258)
Increase (decrease) in deposits and other	36	(392)
Net cash provided by operating activities	\$ 8,213	\$ 14,898
CASH FLOWS FROM INVESTING ACTIVITIES:		
Oil and natural gas exploration and development expenditures	\$ (19,719)	\$ (14,604)
Additions to furniture & equipment	(77)	(17)
Sale of oil & gas properties	339	—
Net cash used in investing activities	\$ (19,457)	\$ (14,621)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Borrowings under credit facility	\$ 55,000	\$ 73,548
Repayments under credit facility	(48,600)	(73,548)
PPP loan	3,369	—
Net proceeds (costs) from equity offering	435	(41)
Purchase of treasury stock	(180)	(236)
Net cash provided by (used in) financing activities	\$ 10,024	\$ (277)
NET CHANGE IN CASH AND CASH EQUIVALENTS	\$ (1,220)	\$ —
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	1,624	—
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 404	\$ —

The accompanying notes are an integral part of these consolidated financial statements

CONTANGO OIL & GAS COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (DEFICIT)
For the six months ended June 30, 2020
(in thousands, except number of shares)

	Series C Preferred Stock		Common Stock		Additional Paid-in Capital	Treasury Stock	Accumulated Deficit	Total Shareholders' Equity (Deficit)
	Shares	Amount	Shares	Amount				
	(unaudited)							
Balance at December 31, 2019	2,700,000	\$ 108	128,977,816	\$ 5,148	\$ 471,778	\$ (18)	\$ (360,976)	\$ 116,040
Equity offering costs	—	—	—	—	(47)	—	—	(47)
Treasury shares at cost	—	—	(49,474)	—	—	(157)	—	(157)
Restricted shares activity	—	—	77,485	3	(3)	—	—	—
Stock-based compensation	—	—	—	—	350	—	—	350
Net loss	—	—	—	—	—	—	(105,255)	(105,255)
Balance at March 31, 2020	<u>2,700,000</u>	<u>\$ 108</u>	<u>129,005,827</u>	<u>\$ 5,151</u>	<u>\$ 472,078</u>	<u>\$ (175)</u>	<u>\$ (466,231)</u>	<u>\$ 10,931</u>
Equity offering - common stock	—	—	155,029	6	477	—	—	483
Conversion of preferred stock to common stock	(2,700,000)	(108)	2,700,000	108	—	—	—	—
Treasury shares at cost	—	—	(13,808)	—	—	(23)	—	(23)
Restricted shares activity	—	—	149,709	6	(6)	—	—	—
Stock-based compensation	—	—	—	—	265	—	—	265
Net loss	—	—	—	—	—	—	(28,034)	(28,034)
Balance at June 30, 2020	<u>—</u>	<u>\$ —</u>	<u>131,996,757</u>	<u>\$ 5,271</u>	<u>\$ 472,814</u>	<u>\$ (198)</u>	<u>\$ (494,265)</u>	<u>\$ (16,378)</u>

The accompanying notes are an integral part of these consolidated financial statements

CONTANGO OIL & GAS COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
For the six months ended June 30, 2019
(in thousands, except number of shares)

	<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Treasury Stock</u>	<u>Accumulated Deficit</u>	<u>Total Shareholders' Equity (Deficit)</u>
	<u>Shares</u>	<u>Amount</u>				
	(unaudited)					
Balance at December 31, 2018	34,158,492	\$ 1,573	\$ 339,981	\$ (129,030)	\$ (72,135)	\$ 140,389
Equity offering costs	—	—	(86)	—	—	(86)
Treasury shares at cost	(49,415)	—	—	(186)	—	(186)
Restricted shares activity	307,650	12	(12)	—	—	—
Stock-based compensation	—	—	1,052	—	—	1,052
Net loss	—	—	—	—	(8,618)	(8,618)
Balance at March 31, 2019	<u>34,416,727</u>	<u>\$ 1,585</u>	<u>\$ 340,935</u>	<u>\$ (129,216)</u>	<u>\$ (80,753)</u>	<u>\$ 132,551</u>
Equity offering proceeds	—	—	45	—	—	45
Treasury shares at cost	(16,133)	—	—	(50)	—	(50)
Restricted shares activity	42,249	2	(2)	—	—	—
Stock-based compensation	—	—	585	—	—	585
Net loss	—	—	—	—	(4,961)	(4,961)
Balance at June 30, 2019	<u>34,442,843</u>	<u>\$ 1,587</u>	<u>\$ 341,563</u>	<u>\$ (129,266)</u>	<u>\$ (85,714)</u>	<u>\$ 128,170</u>

The accompanying notes are an integral part of these consolidated financial statements

CONTANGO OIL & GAS COMPANY AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. Organization and Business

Contango Oil & Gas Company (collectively with its subsidiaries, “Contango” or the “Company”) is a Houston, Texas based independent oil and natural gas company, with regional offices in Oklahoma City and Stillwater, Oklahoma. The Company’s business is to maximize production and cash flow from its offshore properties in the shallow waters of the Gulf of Mexico (“GOM”) and onshore Texas, Oklahoma, Louisiana and Wyoming properties and use that cash flow to explore, develop and acquire oil and natural gas properties across the United States.

The following table lists the Company’s primary producing areas as of June 30, 2020:

Location	Formation
Gulf of Mexico	Offshore Louisiana - water depths less than 300 feet
Mid-continent Region of Oklahoma	Mississippian, Woodford, Oswego, Cottage Grove, Chester and Red Fork
Southern Delaware Basin, Pecos County, Texas	Wolfcamp A and B
Madison and Grimes counties, Texas	Woodbine / Upper Lewisville
Zavala and Dimmit counties, Texas	Buda / Eagle Ford / Georgetown
San Augustine County, Texas	Haynesville shale, Mid Bossier shale and James Lime
Other Texas Gulf Coast	Conventional and smaller unconventional formations
Weston County, Wyoming	Muddy Sandstone
Sublette County, Wyoming	Jonah Field ⁽¹⁾

(1) Through a 37% equity investment in Exaro Energy III LLC (“Exaro”). Production associated with this equity investment is not included in the Company’s reported production results for all periods shown in this report.

From the Company’s initial entry into the Southern Delaware Basin in 2016 and through mid-2019, the Company was focused on the development of its Southern Delaware Basin acreage in Pecos County, Texas. In January 2020, the Company brought one West Texas well online but suspended further drilling in the area in response to the dramatic decline in oil prices during the quarter. As of June 30, 2020, the Company was producing from eighteen wells over its approximate 16,200 gross operated (7,500 company net) acre position in West Texas, prospective for the Wolfcamp A, Wolfcamp B and Second Bone Spring formations.

During the fourth quarter of 2019, the Company closed on the acquisitions of certain producing assets and undeveloped acreage of Will Energy Corporation (“Will Energy”) and White Star Petroleum, LLC and certain of its affiliates (collectively, “White Star”), and established an additional core strategic area, located primarily in the Central Oklahoma and Western Anadarko basins. These acquisitions were transformative, as production from these acquisitions represented approximately 70% of the Company’s total net production for the three and six months ended June 30, 2020.

Impact of the COVID-19 Pandemic

A novel strain of the coronavirus (“COVID-19”) surfaced in late 2019 and has spread, and continues to spread, around the world, including to the United States. In March 2020, the World Health Organization declared COVID-19 a pandemic, and the President of the United States declared the COVID-19 outbreak a national emergency. The COVID-19 pandemic has significantly affected the global economy, disrupted global supply chains and created significant volatility in the financial markets. In addition, the COVID-19 pandemic has resulted in travel restrictions, business closures and other restrictions that have disrupted the demand for oil throughout the world and, when combined with the oil supply increase attributable to the battle for market share among the Organization of Petroleum Exporting Countries (“OPEC”), Russia and other oil producing nations, resulted in oil prices declining significantly beginning in late February 2020. While there has been a modest recovery in oil prices, the length of this demand disruption is unknown, and there is significant uncertainty regarding the long-term impact to global oil demand, which has negatively impacted the Company’s results of operations and planned 2020 capital activities. Due to the extreme volatility in oil prices, the Company has suspended any further plans for onshore drilling in 2020.

Management Services Agreement

On June 5, 2020, the Company announced the addition of a new corporate strategy that includes offering a property management service (or a “fee for service”) for oil and gas companies with distressed or stranded assets, or companies with a desire to reduce administrative costs. As part of this service offering, the Company entered into a Management Services Agreement with Mid-Con Energy Partners, LP (“Mid-Con”) (Nasdaq: MCEP), effective July 1, 2020, to provide operational services as operator of record on Mid-Con’s oil and gas properties in exchange for an annual services fee of \$4 million, paid ratably over the twelve month period, plus reimbursement of certain costs and expenses, a deferred fee of \$166,666 per month for each month that the agreement is in effect (not to exceed \$2 million), to be paid in a lump sum upon termination of the agreement, and warrants to purchase a minority equity ownership in Mid-Con (with amount and terms of the warrants to be disclosed upon execution of the Warrant Agreement). Both the Company and Mid-Con and their employees have indemnification rights in this fee for service arrangement. As of June 4, 2020, John C. Goff, Chairman of the Board of Directors of the Company, beneficially owned approximately 56% of the common units in Mid-Con, and Travis Goff, John C. Goff’s son and the President of Goff Capital, Inc., serves on the board of directors of the general partner of Mid-Con.

Authorized Shares of Common Stock and Conversion of Series C Contingent Convertible Preferred Stock

On June 10, 2020, the Company filed an amendment (the “Charter Amendment”) to its Amended and Restated Certificate of Formation with the Secretary of State of the State of Texas to increase the number of authorized shares of common stock, par value of \$0.04 per share (the “common stock”), of the Company from 200,000,000 shares to 400,000,000 shares. The Charter Amendment and the conversion of 2,700,000 shares of the Company’s Series C contingent convertible preferred stock, par value \$0.04 per share (the “Series C contingent convertible preferred stock”), into 2,700,000 shares of the Company’s common stock were approved by the stockholders of the Company on June 8, 2020, at the Company’s 2020 Annual Meeting of Stockholders. The shares of Series C contingent convertible preferred stock were issued in a private placement completed concurrently with a private placement of common stock in December of 2019. Purchasers of the Series C contingent convertible preferred stock included John Goff, Wilkie Colyer and Farley Dakan, the Company’s current president.

Open Market Sale Agreement

On June 24, 2020, the Company entered into an Open Market Sale Agreement (the “Sale Agreement”) among the Company and Jefferies LLC (the “Sales Agent”). Pursuant to the terms of the Sale Agreement, the Company may sell from time to time through the Sales Agent, shares of the Company’s common stock, having an aggregate public offering price of up to \$100,000,000 (the “Shares”). The Company intends to use the net proceeds from the offering, after deducting the Sales Agent’s commission and the Company’s offering expenses, to repay borrowings under its Credit Agreement (as defined below) and for general corporate purposes, including, but not limited to, acquisitions and exploratory drilling. Under the Sale Agreement, the Company sold 155,029 Shares during the three months ended June 30, 2020 for net proceeds of \$0.5 million.

2. Summary of Significant Accounting Policies

The accounting policies followed by the Company are set forth in the notes to the Company’s audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended December 31, 2019 (“2019 Form 10-K”) filed with the Securities and Exchange Commission (“SEC”). Please refer to the notes to the financial statements included in the 2019 Form 10-K for additional details of the Company’s financial condition, results of operations and cash flows. No material items included in those notes have changed except as a result of normal transactions in the interim or as disclosed within this interim report.

Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information, pursuant to the rules and regulations of the SEC, including instructions to Quarterly Reports on Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all the information and footnotes required by GAAP for complete annual financial statements. In the opinion of management, all adjustments considered necessary for a fair statement of the unaudited consolidated financial statements have been included. All such adjustments are of a normal recurring nature.

The consolidated financial statements should be read in conjunction with the 2019 Form 10-K. These unaudited interim consolidated results of operations for the six months ended June 30, 2020 are not necessarily indicative of the results that may be expected for the full year ending December 31, 2020.

The Company's consolidated financial statements include the accounts of Contango Oil & Gas Company and its subsidiaries after elimination of all material intercompany balances and transactions. All wholly owned subsidiaries are consolidated. The Company's investment in Exaro, through its wholly owned subsidiary, Contaro Company, is accounted for using the equity method of accounting, and therefore, the Company does not include its share of individual operating results, production or reserves in those reported for the Company's consolidated results of operations.

Oil and Gas Properties - Successful Efforts

The Company's application of the successful efforts method of accounting for its oil and natural gas exploration and production activities requires judgment as to whether particular wells are developmental or exploratory, since exploratory costs and the costs related to exploratory wells that are determined to not have proved reserves must be expensed, whereas developmental costs are capitalized. The results from a drilling operation can take considerable time to analyze, and the determination that commercial reserves have been discovered requires both judgment and application of industry experience. Wells may be completed that are assumed to be productive and actually deliver oil and natural gas in quantities insufficient to be economic, which may result in the abandonment of the wells at a later date. On occasion, wells are drilled which have targeted geologic structures that are both developmental and exploratory in nature, and in such instances an allocation of costs is required to properly account for the results. Delineation seismic costs incurred to select development locations within a productive oil or natural gas field are typically treated as development costs and capitalized, but often these seismic programs extend beyond the proved reserve areas, and therefore, management must estimate the portion of seismic costs to expense as exploratory. During the quarter ended June 30, 2020, the Company drilled an unsuccessful exploratory well in the Gulf of Mexico, resulting in a charge of \$10.9 million for drilling and prospect costs included in "Exploration expenses" in the Company's consolidated statements of operations. The evaluation of oil and natural gas leasehold acquisition costs included in unproved properties requires management's judgment of exploratory costs related to drilling activity in a given area. Drilling activities in an area by other companies may also effectively condemn leasehold positions.

Impairment of Long-Lived Assets

Pursuant to GAAP, when circumstances indicate that proved properties may be impaired, the Company compares expected undiscounted future cash flows on a region basis to the unamortized capitalized cost of the asset. If the estimated future undiscounted cash flows based on the Company's estimate of future reserves, oil and natural gas prices, operating costs and production levels from oil and natural gas reserves, are lower than the unamortized capitalized cost, then the capitalized cost is reduced to fair value. The factors used to determine fair value include, but are not limited to, estimates of proved, probable and possible reserves, future commodity prices, the timing of future production and capital expenditures and a discount rate commensurate with the risk reflective of the lives remaining for the respective oil and gas properties. Additionally, the Company may use appropriate market data to determine fair value.

In the first quarter of 2020, the COVID-19 pandemic and the resulting deterioration in the global demand for oil, combined with the failure by OPEC and Russia to reach an agreement on lower production quotas until April 2020, caused a dramatic increase in the supply of oil, a corresponding decrease in commodity prices, and reduced the demand for all commodity products. Consequently, during the three months ended March 31, 2020, the Company recorded a \$143.3 million non-cash charge for proved property impairment of its onshore properties related to the dramatic decline in commodity prices, as discussed above, the "PV-10" (present value, discounted at a 10% rate) of its proved reserves, and the associated change in its current development plans for its proved, undeveloped locations. The Company conducted an impairment test for the three months ended June 30, 2020, but no additional impairment was recorded. During the six months ended June 30, 2019, the company recognized \$0.2 million in non-cash proved property impairment related to leases in Wyoming and an onshore non-operated property in an area previously impaired due to revised reserve estimates made during the quarter ended December 31, 2018.

Unproved properties are reviewed quarterly to determine if there has been impairment of the carrying value of those properties, with any such impairment charged to expense in the period. The Company recorded a \$2.6 million non-cash charge for unproved impairment expense during the six months ended June 30, 2020, all of which was recorded during the first quarter of 2020. The impairment primarily related to acquired leases in the Company's Central Oklahoma and Western Anadarko regions which will be expiring in 2020, and which the Company has no current plans to develop

as a result of the current commodity price environment. The Company recognized non-cash impairment expense of approximately \$0.4 million and approximately \$0.9 million for three and six months ended June 30, 2019, respectively, related to impairment of certain unproved properties primarily due to expiring leases.

Net Loss Per Common Share

Basic net loss per common share is computed by dividing the net loss attributable to common stock by the weighted average number of common shares outstanding for the period. Diluted net loss per common share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. Potentially dilutive securities, including unexercised stock options, performance stock units and unvested restricted stock, have not been considered when their effect would be antidilutive. The Company excluded 506,325 shares or units, and 414,383 shares or units of potentially dilutive securities during the three and six months ended June 30, 2020, respectively, as they were antidilutive. For the three and six months ended June 30, 2019, the company excluded 648,170 shares or units and 561,164 shares or units, respectively, of potentially dilutive securities, as they were antidilutive.

Subsidiary Guarantees

Contango Oil & Gas Company, as the parent company of certain subsidiaries (the “Parent Company”), has filed a registration statement on Form S-3 with the SEC to register, among other securities, debt securities that the Parent Company may issue from time to time. Any such debt securities would likely be guaranteed on a joint and several and full and unconditional basis by each of the Parent Company’s current subsidiaries and any future subsidiaries specified in any future prospectus supplement (each a “Subsidiary Guarantor”). Each of the current Subsidiary Guarantors is wholly owned by the Parent Company, either directly or indirectly. The Parent Company has no assets or operations independent of the Subsidiary Guarantors, and there are no significant restrictions upon the ability of the Subsidiary Guarantors to distribute funds to the Parent Company. The Parent Company’s wholly owned subsidiaries do not have restricted assets that exceed 25% of net assets as of the most recent fiscal year end that may not be transferred to the Parent Company in the form of loans, advances or cash dividends by such subsidiary without the consent of a third party.

Revenue Recognition

Sales of oil, condensate, natural gas and natural gas liquids (“NGLs”) are recognized at the time control of the products are transferred to the customer. Generally, the Company’s gas processing and purchase agreements indicate that the processors take control of the Company’s gas at the inlet of the plant and that control of residue gas is returned to the Company at the outlet of the plant. The midstream processing entity gathers and processes the natural gas and remits proceeds to the Company for the resulting sales of NGLs. The Company delivers oil and condensate to the purchaser at a contractually agreed-upon delivery point at which the purchaser takes custody, title and risk of loss of the product.

Generally, the Company’s contracts have an initial term of one year or longer but continue month to month unless written notification of termination in a specified time period is provided by either party to the contract. The Company receives purchaser statements from the majority of its customers, but there are a few contracts where the Company prepares the invoice. Payment is unconditional upon receipt of the statement or invoice.

The Company records revenue in the month production is delivered to the purchaser. Settlement statements may not be received for 30 to 90 days after the date production is delivered, and therefore the Company is required to estimate the amount of production delivered to the purchaser and the price that will be received for the sale of the product. Differences between the Company’s estimates and the actual amounts received for product sales are generally recorded in the month that payment is received. Any differences between the Company’s revenue estimates and actual revenue received historically have not been significant. The Company has internal controls in place for its revenue estimation accrual process. The Company will continue to review all new or modified revenue contracts on a quarterly basis for proper treatment.

Leases

The Company recognizes a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term on the Company's consolidated balance sheet. The Company does not include leases with an initial term of twelve months or less on the balance sheet. The Company recognizes payments on these leases within "Operating expenses" on its consolidated statement of operations. The Company has modified procedures to its existing internal controls to review any new contracts which contain a physical asset on a quarterly basis and determine if an arrangement is, or contains, a lease at inception. The Company will continue to review all new or modified contracts on a quarterly basis for proper treatment. See Note 7 – "Leases" for additional information.

Recent Accounting Pronouncements

In June 2016, the FASB issued ASU 2016-13 – Financial Instruments – Credit Losses ("Topic 326"): Measurement of Credit Losses on Financial Instruments ("ASU 2016-13") related to the calculation of credit losses on financial instruments. All financial instruments not accounted for at fair value will be impacted, including the Company's trade and joint interest billing receivables. Allowances are to be measured using a current expected credit loss model as of the reporting date that is based on historical experience, current conditions and reasonable and supportable forecasts. This is significantly different from the current model that increases the allowance when losses are probable. Initially, ASU 2016-13 was effective for all public companies for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years, and will be applied with a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. The FASB subsequently issued ASU 2019-04 ("ASU 2019-04"): Codification Improvements to Topic 326, Financial Instruments – Credit Losses, Topic 815, Derivatives, and Topic 825, Financial Instruments and ASU 2019-05 ("ASU 2019-05"): Financial Instruments-Credit Losses (Topic 326) – Targeted Transition Relief. ASU 2019-04 and ASU 2019-05 provide certain codification improvements related to implementation of ASU 2016-13 and targeted transition relief consisting of an option to irrevocably elect the fair value option for eligible instruments. In November 2019, the FASB issued ASU 2019-10 – Financial Instruments – Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842): Effective Dates. This amendment deferred the effective date of ASU 2016-13 from January 1, 2020 to January 1, 2023 for calendar year-end smaller reporting companies, which includes the Company. The Company plans to defer the implementation of ASU 2016-13, and the related updates.

In November 2019, the FASB issued ASU 2019-12 – Income Taxes ("Topic 740"): Simplifying the Accounting for Income Taxes. The amendments in ASU 2019-12 are part of an initiative to reduce complexity in accounting standards and simplify the accounting for income taxes by removing certain exceptions from Topic 740 and making minor improvements to the codification. The amendments in this update are effective for public entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. The provisions of this update are not expected to have a material impact on the Company's financial position or results of operations.

In March 2020, the FASB issued ASU 2020-04, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting ("ASU 2020-04"). ASU 2020-04 provides optional expedients and exceptions for applying GAAP to contract modifications and hedging relationships, subject to meeting certain criteria, that reference LIBOR or another rate that is expected to be discontinued. ASU 2020-04 will be in effect through December 31, 2022. We are currently assessing the potential impact of ASU 2020-04 on our consolidated financial statements.

3. Dispositions

On June 1, 2020, the Company closed on the sale of certain producing and non-producing properties located in its Central Oklahoma and Western Anadarko regions. These properties were acquired in the Will Energy acquisition and were sold in exchange for the buyer's assumption of the plugging and abandonment liabilities of these properties and revenue held in suspense. The Company recorded a gain of \$4.2 million as a result of the buyer's assumption of the asset retirement obligations associated with the sold properties.

On April 1, 2020, the Company closed on the sale of certain non-producing properties located in its Central Oklahoma region. These properties were acquired in the White Star acquisition and were sold for approximately \$0.5 million. The Company recorded a gain of \$0.2 million as a result of the buyer's assumption of the asset retirement obligations associated with the sold properties.

On June 10, 2019, the Company sold certain minor, non-core operated assets located in Lavaca and Wharton counties, Texas in exchange for the buyer's assumption of the plugging and abandonment liabilities of the properties. The Company recorded a gain of \$0.4 million as a result of the buyer's assumption of the asset retirement obligations associated with the sold properties.

4. Fair Value Measurements

The Company's determination of fair value incorporates not only the credit standing of the counterparties involved in transactions with the Company resulting in receivables on the Company's consolidated balance sheets, but also the impact of the Company's nonperformance risk on its own liabilities. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). A fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy assigns the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Level 2 measurements are inputs that are observable for assets or liabilities, either directly or indirectly, other than quoted prices included within Level 1. The Company utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable. The Company classifies fair value balances based on the observability of those inputs.

The following table sets forth, by level within the fair value hierarchy, the Company's financial assets and liabilities that were accounted for at fair value as of June 30, 2020. A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels. There have been no transfers between Level 1, Level 2 or Level 3.

Fair value information for financial assets and liabilities was as follows as of June 30, 2020 (in thousands):

	Total Carrying Value	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
Derivatives				
Commodity price contracts - assets	\$ 21,221	\$ —	\$ 21,221	\$ —
Commodity price contracts - liabilities	\$ (1,825)	\$ —	\$ (1,825)	\$ —

Derivatives listed above are recorded in "Current derivative asset or liability" and "Long-term derivative asset or liability" on the Company's consolidated balance sheet and include swaps and costless collars that are carried at fair value. The Company records the net change in the fair value of these positions in "Gain (loss) on derivatives, net" in its consolidated statements of operations. The Company is able to value the assets and liabilities based on observable market data for similar instruments, which resulted in reporting its derivatives as Level 2. This observable data includes the forward curves for commodity prices based on quoted market prices and implied volatility factors related to changes in the forward curves. See Note 5 – "Derivative Instruments" for additional discussion of derivatives.

As of June 30, 2020, the Company's derivative contracts were all with major institutions with investment grade credit ratings which are believed to have minimal credit risk, which primarily are lenders within the Company's bank group. As such, the Company is exposed to credit risk to the extent of nonperformance by the counterparties in the derivative contracts discussed above; however, the Company does not anticipate such nonperformance.

Estimates of the fair value of financial instruments are determined at discrete points in time based on relevant market information. These estimates involve uncertainties and cannot be determined with precision. The estimated fair value of cash, accounts receivable and accounts payable approximates their carrying value due to their short-term nature. The estimated fair value of the Company's Credit Agreement approximates carrying value because the facility interest rate approximates current market rates and is reset at least every quarter. See Note 10 – "Long-Term Debt" for further information.

Impairments

The Company tests proved oil and natural gas properties for impairment when events and circumstances indicate a decline in the recoverability of the carrying value of such properties, such as a downward revision of the reserve estimates or lower commodity prices. The Company estimates the undiscounted future cash flows expected in connection with the oil and gas properties on a region basis and compares such future cash flows to the unamortized capitalized costs of the properties. If the estimated future undiscounted cash flows are lower than the unamortized capitalized cost, the capitalized cost is reduced to its fair value. The factors used to determine fair value include, but are not limited to, estimates of proved, probable and possible reserves, future commodity prices, the timing of future production and capital expenditures and a discount rate commensurate with the risk reflective of the lives remaining for the respective oil and gas properties. Additionally, the Company may use appropriate market data to determine fair value. Because these significant fair value inputs are typically not observable, impairments of long-lived assets are classified as a Level 3 fair value measure.

Unproved properties are reviewed quarterly to determine if there has been impairment of the carrying value, with any such impairment charged to expense in the period.

Asset Retirement Obligations

The initial measurement of asset retirement obligations at fair value is calculated using discounted cash flow techniques and based on internal estimates of future retirement costs associated with oil and gas properties. The factors used to determine fair value include, but are not limited to, estimated future plugging and abandonment costs and expected lives of the related reserves. As there is no corroborating market activity to support the assumptions used, the Company has designated these liabilities as Level 3.

5. Derivative Instruments

The Company is exposed to certain risks relating to its ongoing business operations, such as commodity price risk. Derivative contracts are typically utilized to hedge the Company's exposure to price fluctuations and reduce the variability in the Company's cash flows associated with anticipated sales of future oil and natural gas production. The Company typically hedges a substantial, but varying, portion of anticipated oil and natural gas production for future periods. The Company believes that these derivative arrangements, although not free of risk, allow it to achieve a more predictable cash flow and to reduce exposure to commodity price fluctuations. However, derivative arrangements limit the benefit of increases in the prices of oil, natural gas and natural gas liquids sales. Moreover, because its derivative arrangements apply only to a portion of its production, the Company's strategy provides only partial protection against declines in commodity prices. Such arrangements may expose the Company to risk of financial loss in certain circumstances. The Company continuously reevaluates its hedging programs in light of changes in production, market conditions and commodity price forecasts.

As of June 30, 2020, the Company's oil and natural gas derivative positions consisted of swaps and costless collars. Swaps are designed so that the Company receives or makes payments based on a differential between fixed and variable prices for oil and natural gas. A costless collar consists of a purchased put option and a sold call option, which establishes a minimum and maximum price, respectively, that the Company will receive for the volumes under the contract.

It is the Company's policy to enter into derivative contracts only with counterparties that are creditworthy institutions deemed by management as competent and competitive market makers. The Company does not post collateral, nor is it exposed to potential margin calls, under any of these contracts, as they are secured under the Credit Agreement (as defined below) or under unsecured lines of credit with non-bank counterparties. See Note 10 – "Long-Term Debt" for further information regarding the Credit Agreement.

The Company has elected not to designate any of its derivative contracts for hedge accounting. Accordingly, derivatives are carried at fair value on the consolidated balance sheets as assets or liabilities, with the changes in the fair value included in the consolidated statements of operations for the period in which the change occurs. The Company records the net change in the mark-to-market valuation of these derivative contracts, as well as all payments and receipts on settled derivative contracts, in "Gain (loss) on derivatives, net" on the consolidated statements of operations.

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As of June 30, 2020, the following financial derivative instruments were in place (fair value in thousands):

Commodity	Period	Derivative	Volume/Month		Price/Unit		Fair Value
Oil	July 2020 - Oct 2020	Collar	3,442	Bbls	\$ 52.00 - 65.70	(1)	\$ 176
Oil	July 2020 - Dec 2020	Swap	15,000	Bbls	\$ 57.74	(1)	\$ 1,635
Oil	July 2020	Swap	5,500	Bbls	\$ 54.33	(1)	\$ 83
Oil	Aug 2020 - Oct 2020	Swap	2,500	Bbls	\$ 54.33	(1)	\$ 111
Oil	Nov 2020 - Dec 2020	Swap	3,500	Bbls	\$ 54.33	(1)	\$ 102
Oil	July 2020	Swap	37,500	Bbls	\$ 54.70	(1)	\$ 576
Oil	Aug 2020 - Dec 2020	Swap	35,000	Bbls	\$ 54.70	(1)	\$ 2,637
Oil	July 2020	Swap	37,500	Bbls	\$ 54.58	(1)	\$ 573
Oil	Aug 2020 - Dec 2020	Swap	35,000	Bbls	\$ 54.58	(1)	\$ 2,617
Oil	Jan 2021 - March 2021	Swap	19,000	Bbls	\$ 50.00	(1)	\$ 568
Oil	April 2021 - July 2021	Swap	12,000	Bbls	\$ 50.00	(1)	\$ 462
Oil	Aug 2021 - Sept 2021	Swap	10,000	Bbls	\$ 50.00	(1)	\$ 187
Oil	Jan 2021 - July 2021	Swap	62,000	Bbls	\$ 52.00	(1)	\$ 5,106
Oil	Aug 2021 - Sept 2021	Swap	55,000	Bbls	\$ 52.00	(1)	\$ 1,248
Oil	Oct 2021 - Dec 2021	Swap	64,000	Bbls	\$ 52.00	(1)	\$ 2,136
Natural Gas	Aug 2020 - Oct 2020	Swap	40,000	Mmbtus	\$ 2.532	(2)	\$ 87
Natural Gas	Nov 2020 - Dec 2020	Swap	375,000	Mmbtus	\$ 2.696	(2)	\$ 136
Natural Gas	July 2020	Swap	400,000	Mmbtus	\$ 2.53	(2)	\$ 828
Natural Gas	Aug 2020 - Dec 2020	Swap	350,000	Mmbtus	\$ 2.53	(2)	\$ 768
Natural Gas	July 2020	Swap	400,000	Mmbtus	\$ 2.532	(2)	\$ 415
Natural Gas	Aug 2020 - Dec 2020	Swap	350,000	Mmbtus	\$ 2.532	(2)	\$ 770
Natural Gas	Jan 2021 - March 2021	Swap	185,000	Mmbtus	\$ 2.505	(2)	\$ (176)
Natural Gas	April 2021 - July 2021	Swap	120,000	Mmbtus	\$ 2.505	(2)	\$ 11
Natural Gas	Aug 2021 - Sept 2021	Swap	10,000	Mmbtus	\$ 2.505	(2)	\$ (1)
Natural Gas	Jan 2021 - March 2021	Swap	185,000	Mmbtus	\$ 2.508	(2)	\$ (174)
Natural Gas	April 2021 - July 2021	Swap	120,000	Mmbtus	\$ 2.508	(2)	\$ 13
Natural Gas	Aug 2021 - Sept 2021	Swap	10,000	Mmbtus	\$ 2.508	(2)	\$ (1)
Natural Gas	Jan 2021 - March 2021	Swap	650,000	Mmbtus	\$ 2.508	(1)	\$ (612)
Natural Gas	April 2021 - Oct 2021	Swap	400,000	Mmbtus	\$ 2.508	(1)	\$ 4
Natural Gas	Nov 2021 - Dec 2021	Swap	580,000	Mmbtus	\$ 2.508	(2)	\$ (178)
Natural Gas	April 2021 - Nov 2021	Swap	70,000	Mmbtus	\$ 2.36	(2)	\$ (92)
Natural Gas	Dec 2021	Swap	350,000	Mmbtus	\$ 2.36	(2)	\$ (130)
Natural Gas	Jan 2022 - March 2022	Swap	780,000	Mmbtus	\$ 2.542	(2)	\$ (489)
Total net fair value of derivative instruments							\$ 19,396

(1) Based on West Texas Intermediate oil prices.

(2) Based on Henry Hub NYMEX natural gas prices.

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In addition to the above financial derivative instruments, the Company also had a costless swap agreement with a Midland WTI – Cushing oil differential swap price of \$0.05 per barrel of oil. The agreement fixes the Company’s exposure to that differential on 10,000 barrels per month for July 2020 through December 2020. The fair value of this costless swap agreement was zero as of June 30, 2020.

The following summarizes the fair value of commodity derivatives outstanding on a gross and net basis as of June 30, 2020 (in thousands):

	Gross	Netting ⁽¹⁾	Total
Assets	\$ 21,221	\$ —	\$ 21,221
Liabilities	\$ (1,825)	\$ —	\$ (1,825)

(1) Represents counterparty netting under agreements governing such derivatives.

The following summarizes the fair value of commodity derivatives outstanding on a gross and net basis as of December 31, 2019 (in thousands):

	Gross	Netting ⁽¹⁾	Total
Assets	\$ 4,176	\$ —	\$ 4,176
Liabilities	\$ (5,971)	\$ —	\$ (5,971)

(1) Represents counterparty netting under agreements governing such derivatives.

The following table summarizes the effect of derivative contracts on the consolidated statements of operations for the three and six months ended June 30, 2020 and 2019 (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Oil contracts	\$ 8,461	\$ 286	\$ 11,258	\$ 941
Natural gas contracts	2,933	211	5,445	324
Realized gain	\$ 11,394	\$ 497	\$ 16,703	\$ 1,265
Oil contracts	\$ (16,557)	\$ 365	\$ 24,170	\$ (3,077)
Natural gas contracts	(3,641)	1,203	(2,978)	999
Unrealized gain (loss)	\$ (20,198)	\$ 1,568	\$ 21,192	\$ (2,078)
Gain (loss) on derivatives, net	\$ (8,804)	\$ 2,065	\$ 37,895	\$ (813)

6. Stock-Based Compensation

Amended and Restated 2009 Incentive Compensation Plan

On June 8, 2020, the stockholders of the Company approved the third amendment to the Amended and Restated 2009 Incentive Compensation Plan (as amended, the “Plan”) in the form of an amendment and restatement of the Plan that, among other things, increases the number of shares of the Company’s common stock authorized for issuance pursuant to the Plan by 9,000,000 shares and increases the maximum aggregate number of shares of common stock that may be granted to any individual during any calendar year from 250,000 to 1,000,000. The Plan allows for stock options, restricted stock or performance stock units to be awarded to officers, directors and employees as a performance-based award.

Restricted Stock

During the six months ended June 30, 2020, the Company granted 152,248 shares of restricted common stock, which vest over one year, to directors pursuant to the Company’s Director Compensation Plan. The weighted average fair value of the restricted shares granted during the six months ended June 30, 2020, was \$2.42 per share, with a total fair value of approximately \$0.4 million and no adjustment for an estimated weighted average forfeiture rate. There were 2,539 forfeitures of restricted stock during the six months ended June 30, 2020. The aggregate intrinsic value of restricted shares forfeited during the six months ended June 30, 2020 was approximately \$10 thousand. In July 2020, the Company granted 1,037,969 shares of restricted common stock, which vest ratably over three years, to employees as part of their overall compensation package. The weighted average fair value of the restricted shares granted in July 2020, was \$2.24 per share,

with a total fair value of approximately \$2.3 million and no adjustment for an estimated weighted average forfeiture rate. The Company recognized approximately \$0.4 million in restricted stock compensation expense during the six months ended June 30, 2020 related to restricted stock previously granted to its officers, employees and directors. As of June 30, 2020, an additional \$0.8 million of compensation expense related to restricted stock remained to be recognized over the remaining weighted-average vesting period of 1.3 years. Approximately 10.1 million shares remained available for grant under the Amended and Restated 2009 Incentive Compensation Plan as of June 30, 2020, assuming PSUs (as defined below) are settled at 100% of target.

During the six months ended June 30, 2019, the Company granted 307,650 shares of restricted common stock, which vest ratably over three years, to employees and executive officers as part of their overall compensation package. Additionally, during the six months ended June 30, 2019, the Company granted 80,410 shares of restricted common stock, which vest over one year, to directors pursuant to the Company's Director Compensation Plan. The weighted average fair value of the restricted shares granted during the six months ended June 30, 2019, was \$2.91 per share, with a total fair value of approximately \$1.1 million and no adjustment for an estimated weighted average forfeiture rate. During the six months ended June 30, 2019, 38,161 restricted shares were forfeited by former employees. The aggregate intrinsic value of restricted shares forfeited during the six months ended June 30, 2019 was approximately \$0.2 million. The Company recognized approximately \$1.4 million in restricted stock compensation expense during the six months ended June 30, 2019 related to restricted stock granted to its officers, employees and directors.

Performance Stock Units

Performance stock units ("PSUs") represent the opportunity to receive shares of the Company's common stock at the time of settlement. The number of shares to be awarded upon settlement of these PSUs may range from 0% to 300% of the targeted number of PSUs stated in the agreement, contingent upon the achievement of certain share price appreciation targets as compared to a peer group index over a three year performance period. The PSUs vest at the end of the three year performance period, with the final number of shares to be granted determined at that time, based on the Company's share performance during the period compared to the average performance of the peer group.

Compensation expense associated with PSUs is based on the grant date fair value of a single PSU as determined using the Monte Carlo simulation model which utilizes a stochastic process to create a range of potential future outcomes given a variety of inputs. As it is contemplated that the PSUs will be settled with shares of the Company's common stock after three years, the PSU awards are accounted for as equity awards, and the fair value is calculated on the grant date. The simulation model calculates the payout percentage based on the stock price performance over the performance period. The concluded fair value is based on the average achievement percentage over all the iterations. The resulting fair value expense is amortized over the life of the PSU award.

There were no grants or forfeitures of PSUs during the six months ended June 30, 2020. In July 2020, Company granted 2,608,640 PSUs to its executive officers and certain employees as part of their overall compensation package. The performance period will be measured between January 1, 2020 and December 31, 2022. These granted PSUs were valued at a weighted average fair value of \$4.90 per unit. In January 2020, 77,485 shares of the PSUs granted in 2017 vested, of which 22,972 PSUs were withheld for taxes, and are included with the restricted stock activity in the consolidated statement of shareholders' equity. No PSUs were forfeited during the six months ended June 30, 2020. The Company recognized approximately \$0.2 million in stock compensation expense related to PSUs during the six months ended June 30, 2020. As of June 30, 2020, an additional \$0.5 million of compensation expense related to PSUs remained to be recognized over the remaining weighted-average vesting period of 1.4 years.

During the six months ended June 30, 2019, the Company granted 117,105 PSUs to executive officers and certain employees as part of their overall compensation package, which will be measured between January 1, 2019 and December 31, 2021, and were valued at a weighted average fair value of \$6.42 per unit. All fair value prices were determined using the Monte Carlo simulation model. During the six months ended June 30, 2019, 49,773 PSUs were forfeited due to the resignations of the Company's former Senior Vice President of Exploration and Senior Vice President of Operations and Engineering in February 2019. The Company recognized approximately \$0.3 million in stock compensation expense related to PSUs during the six months ended June 30, 2019.

Stock Options

Under the fair value method of accounting for stock options, cash flows from the exercise of stock options resulting from tax benefits in excess of recognized cumulative compensation cost (excess tax benefits) are classified as financing cash flows. For the six months ended June 30, 2020 and 2019, there was no excess tax benefit recognized.

Compensation expense related to stock option grants are recognized over the stock option's vesting period based on the fair value at the date the options are granted. The fair value of each option is estimated as of the date of grant using the Black-Scholes options-pricing model. No stock options were granted during the six months ended June 30, 2020 or 2019.

During the six months ended June 30, 2020, no stock options were exercised and stock options for 411 shares were forfeited by former employees. During the six months ended June 30, 2019, no stock options were exercised and stock options for 12,052 shares were forfeited by former employees.

7. Leases

During the six months ended June 30, 2020, the Company entered into new compressor contracts with lease terms of twelve months or more, which qualify as operating leases. The Company also entered into new contracts for vehicles and office equipment with lease terms of twelve months or more, which qualify as finance leases. As of June 30, 2020, the Company's operating leases were for compressors and office space at its two corporate offices and three field offices, while the Company's finance leases were for vehicles and office equipment.

The Company also has compressor contracts which are on a month-to-month basis, and while it is probable the contracts will be renewed on a monthly basis, the compressors can be easily substituted or cancelled by either party, with minimal penalties. Leases with these terms are not included on the Company's balance sheet and are recognized on the statement of operations on a straight-line basis over the lease term.

The following table summarizes the balance sheet information related to the Company's leases as of June 30, 2020 and December 31, 2019 (in thousands):

	June 30, 2020	December 31, 2019
Operating lease right of use asset ⁽¹⁾	\$ 3,993	\$ 4,316
Operating lease liability - current ⁽²⁾	\$ (2,897)	\$ (2,597)
Operating lease liability - long-term ⁽³⁾	(1,045)	(1,738)
Total operating lease liability	<u>\$ (3,942)</u>	<u>\$ (4,335)</u>
Financing lease right of use asset ⁽¹⁾	\$ 1,698	\$ 1,569
Financing lease liability - current ⁽²⁾	\$ (605)	\$ (524)
Financing lease liability - long-term ⁽³⁾	(1,111)	(1,051)
Total financing lease liability	<u>\$ (1,716)</u>	<u>\$ (1,575)</u>

(1) Included in "Right-of-use lease assets" on the consolidated balance sheet.

(2) Included in "Accounts payable and accrued liabilities" on the consolidated balance sheet.

(3) Included in "Lease liabilities" on the consolidated balance sheet.

The Company's leases generally do not provide an implicit rate, and therefore the Company uses its incremental borrowing rate as the discount rate when measuring operating and financing lease liabilities. The incremental borrowing rate represents an estimate of the interest rate the Company would incur at lease commencement to borrow an amount equal to the lease payments on a collateralized basis over the term of a lease within a particular currency environment. For leases existing prior to January 1, 2019, the incremental borrowing rate as of January 1, 2019 was used for the remaining lease term.

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The table below presents the weighted average remaining lease terms and weighted average discount rates for the Company's leases as of June 30, 2020 and December 31, 2019:

	June 30, 2020	December 31, 2019
Weighted Average Remaining Lease Terms (in years):		
Operating leases	1.81	2.16
Financing leases	3.14	3.14
Weighted Average Discount Rate:		
Operating leases	5.75%	6.04%
Financing leases	5.90%	6.24%

Maturities for the Company's lease liabilities on the consolidated balance sheet as of June 30, 2020, were as follows (in thousands):

	June 30, 2020	
	Operating Leases	Financing Leases
2020 (remaining after June 30, 2020)	\$ 3,040	\$ 690
2021	702	552
2022	168	475
2023	171	156
2024	72	7
Total future minimum lease payments	4,153	1,880
Less: imputed interest	(211)	(164)
Present value of lease liabilities	\$ 3,942	\$ 1,716

The following table summarizes expenses related to the Company's leases for the three months ended June 30, 2020 and 2019 (in thousands):

	Three Months Ended June 30, 2020	Three Months Ended June 30, 2019
Operating lease cost ^{(1) (2)}	\$ 743	\$ 100
Financing lease cost - amortization of right-of-use assets	155	-
Financing lease cost - interest on lease liabilities	27	-
Administrative lease cost ⁽³⁾	19	18
Short-term lease cost ^{(1) (4)}	615	2,068
Total lease cost	\$ 1,559	\$ 2,186

- (1) This total does not reflect amounts that may be reimbursed by other third parties in the normal course of business, such as non-operating working interest owners.
- (2) Costs related to office leases and compressors with lease terms of twelve months or more.
- (3) Costs related primarily to office equipment and IT solutions with lease terms of more than one month and less than one year.
- (4) Costs related primarily to drilling rigs, generators and compressor agreements with lease terms of more than one month and less than one year.

The following table summarizes expenses related to the Company's leases for the six months ended June 30, 2020 and 2019 (in thousands):

	Six Months Ended June 30, 2020	Six Months Ended June 30, 2019
Operating lease cost ^{(1) (2)}	\$ 1,430	\$ 471
Financing lease cost - amortization of right-of-use assets	284	-
Financing lease cost - interest on lease liabilities	52	-
Administrative lease cost ⁽³⁾	38	37
Short-term lease cost ^{(1) (4)}	1,053	2,578
Total lease cost	\$ 2,857	\$ 3,086

- (1) This total does not reflect amounts that may be reimbursed by other third parties in the normal course of business, such as non-operating working interest owners.
- (2) Costs related to office leases and compressors with lease terms of twelve months or more.
- (3) Costs related primarily to office equipment and IT solutions with lease terms of more than one month and less than one year.
- (4) Costs related primarily to drilling rigs, generators and compressor agreements with lease terms of more than one month and less than one year.

During the six months ended June 30, 2020, there were \$1.5 million and \$0.3 million in cash payments related to operating leases and financing leases, respectively. During the six months ended June 30, 2019, there were \$0.1 million in cash payments related to operating leases. No cash payments were made for the financing leases during the six months ended June 30, 2019.

8. Other Financial Information

The following table provides additional detail for accounts receivable, prepaid expenses, inventory and accounts payable and accrued liabilities which are presented on the consolidated balance sheets (in thousands):

	June 30, 2020	December 31, 2019
Accounts receivable:		
Trade receivables ⁽¹⁾	\$ 9,527	\$ 21,110
Receivable for Alta Resources distribution	1,712	1,712
Joint interest billings	12,220	13,104
Income taxes receivable	268	509
Other receivables	2,939	4,126
Allowance for doubtful accounts	(994)	(994)
Total accounts receivable	<u>\$ 25,672</u>	<u>\$ 39,567</u>
Prepaid expenses:		
Prepaid insurance	\$ 335	\$ 683
Other ⁽²⁾	1,028	508
Total prepaid expenses	<u>\$ 1,363</u>	<u>\$ 1,191</u>
Inventory:		
Oil storage ⁽³⁾	\$ 947	\$ —
Materials and supplies	763	186
Total inventory	<u>\$ 1,710</u>	<u>\$ 186</u>
Accounts payable and accrued liabilities:		
Royalties and revenue payable	\$ 39,950	\$ 49,644
Advances from partners ⁽⁴⁾	868	6,733
Accrued exploration and development ⁽⁴⁾	1,463	8,210
Trade payables	15,192	14,086
Accrued general and administrative expenses ⁽⁵⁾	5,739	12,037
Accrued operating expenses	8,881	5,794
Accrued operating and finance leases	3,502	3,120
Other accounts payable and accrued liabilities	1,548	4,969
Total accounts payable and accrued liabilities	<u>\$ 77,143</u>	<u>\$ 104,593</u>

- (1) Decrease in 2020 primarily due to lower receivables from oil sales as a result of the dramatic decline in oil prices in 2020.
- (2) Other prepaids primarily includes software licenses and additional licenses purchased in relation to the properties acquired from Will Energy and White Star.
- (3) Includes approximately 50,000 Bbbls of oil (net to the Company) produced during the three months ended June 30, 2020, held as inventory in the Company's Central Oklahoma region and sold in the third quarter of 2020.
- (4) Decrease in 2020 due to a decrease in drilling and completion activity. In January 2020, the Company brought one West Texas well online but suspended further drilling in the area, and in its other onshore areas, in response to the dramatic decline in oil prices during the year.

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- (5) Includes accruals for legal judgments, of which \$6.3 million was paid in April 2020. See Note 12 – “Commitment and Contingencies” for further information.

Included in the table below are supplemental cash flow disclosures and non-cash investing activities during the six months ended June 30, 2020 and 2019 (in thousands):

	<u>Six Months Ended June 30,</u>	
	<u>2020</u>	<u>2019</u>
Cash payments:		
Interest payments	\$ 2,006	\$ 2,157
Income tax payments	\$ 83	\$ 805
Non-cash investing activities in the consolidated statements of cash flows:		
Increase (decrease) in accrued capital expenditures	\$ (7,095)	\$ 475

9. Investment in Exaro Energy III LLC

The Company maintains an ownership interest in Exaro of approximately 37%. The Company’s share in the equity of Exaro at June 30, 2020 was approximately \$6.9 million. The Company accounts for its ownership in Exaro using the equity method of accounting, and therefore, does not include its share of individual operating results or production in those reported for the Company’s consolidated results.

The Company’s share in Exaro’s results of operations recognized for the three months ended June 30, 2020 and 2019 was a loss of \$0.2 million, net of no tax expense and a gain of \$0.4 million, net of no tax expense, respectively. The Company’s share in Exaro’s results of operations recognized for the six months ended June 30, 2020 and 2019 was a gain of \$0.1 million, net of no tax expense, and a gain of \$0.7 million, net of no tax expense, respectively.

10. Long-Term Debt

Credit Agreement

On September 17, 2019, the Company entered into its new revolving credit agreement with JPMorgan Chase Bank and other lenders (as amended, the “Credit Agreement”), which established a borrowing base of \$65 million. The Credit Agreement was amended on November 1, 2019, in conjunction with the closing of the acquisitions of certain producing assets and undeveloped acreage from Will Energy and White Star, to add two additional lenders and increase the borrowing base thereunder to \$145 million. The borrowing base is subject to semi-annual redeterminations which will occur on or around May 1st and November 1st of each year. On June 9, 2020, the Company entered into the Second Amendment to the Credit Agreement (the “Second Amendment”). The Second Amendment redetermined the borrowing base at \$95 million pursuant to the regularly scheduled redetermination process. The Second Amendment also provides for, among other things, further \$10 million automatic reductions in the borrowing base on each of June 30, 2020 and September 30, 2020. As a result, the borrowing base was \$85 million as of June 30, 2020. The borrowing base may also be adjusted by certain events, including the incurrence of any senior unsecured debt, material asset dispositions or liquidation of hedges in excess of certain thresholds. The Credit Agreement matures on September 17, 2024.

The Company initially incurred \$1.8 million of arrangement and upfront fees in connection with the Credit Agreement and incurred an additional \$1.6 million in fees for the first amendment to the Credit Agreement, which is to be amortized over the five year term of the Credit Agreement. No fees were paid for the Second Amendment. However, during the three months ended June 30, 2020 the Company expensed \$1.0 million of the fees discussed above, which originally were to be amortized over the life of the loan, due to the reduction in the borrowing base per the Second Amendment. As of June 30, 2020, the remaining amortizable balance of these fees was \$1.9 million, which will be amortized through September 17, 2024.

As of June 30, 2020, the Company had approximately \$79.1 million outstanding under the Credit Agreement and \$1.9 million in an outstanding letter of credit. As of December 31, 2019, the Company had approximately \$72.8 million outstanding under the Credit Agreement and \$1.9 million in an outstanding letter of credit. As of June 30, 2020, borrowing availability under the Credit Agreement was \$4.0 million.

Total interest expense under the Company’s current and previous credit agreements, including commitment fees and the additional \$1.0 million in expensed loan fees discussed above, for the three and six months ended June 30, 2020

was approximately \$2.2 million and \$3.4 million, respectively. Total interest expense under the credit facility, including commitment fees, for the three and six months ended June 30, 2019 was approximately \$1.1 million and \$2.2 million, respectively.

The weighted average interest rates in effect at June 30, 2020 and December 31, 2019 were 4.0% and 4.3%, respectively.

The Credit Agreement is collateralized by liens on substantially all of the Company's oil and gas properties and other assets and security interests in the stock of its wholly owned and/or controlled subsidiaries. The Company's wholly owned and/or controlled subsidiaries are also required to join as guarantors under the Credit Agreement.

The Credit Agreement contains customary and typical restrictive covenants. The Credit Agreement requires a Current Ratio of greater than or equal to 1.00 and a Leverage Ratio of less than or equal to 3.50, both as defined in the Credit Agreement. The Second Amendment includes a waiver of the Current Ratio requirement until the quarter ending March 31, 2022. Additionally, the Second Amendment, among other things, provides for an increase in the Applicable Margin grid on borrowings outstanding of 50 basis points, and includes provisions requiring monthly aged accounts payable reports and typical anti-cash hoarding and cash sweep provisions with respect to a consolidated cash balance in excess of \$5.0 million. The Credit Agreement also contains events of default that may accelerate repayment of any borrowings and/or termination of the facility. Events of default include, but are not limited to, a going concern qualification, payment defaults, breach of certain covenants, bankruptcy, insolvency or change of control events. As of June 30, 2020, the Company was in compliance with all of its covenants under the Credit Agreement.

Paycheck Protection Program Loan

On April 10, 2020, the Company entered into a promissory note evidencing an unsecured loan in the amount of approximately \$3.4 million (the "PPP Loan") made to the Company under the Paycheck Protection Program (the "PPP"). The PPP was established under the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), signed into law on March 27, 2020, and is administered by the U.S. Small Business Administration. The PPP Loan to the Company is being made through JPMorgan Chase Bank, N.A and is included in "Long Term Debt" on the Company's consolidated balance sheet.

The PPP Loan matures on the two-year anniversary of the funding date and bears interest at a fixed rate of 1.00% per annum. Monthly principal and interest payments, less the amount of any potential forgiveness (discussed below), will commence after the six-month anniversary of the funding date. The promissory note evidencing the PPP Loan provides for customary events of default, including, among others, those relating to failure to make payment, bankruptcy, breaches of representations and material adverse effects. The Company may prepay the principal of the PPP Loan at any time without incurring any prepayment charges.

Under the terms of the CARES Act, PPP loan recipients can apply for and be granted forgiveness for all or a portion of the loans granted under the PPP, subject to an audit. Under the CARES Act, loan forgiveness is available, subject to limitations, for the sum of documented payroll costs, covered mortgage interest payments, covered rent payments and covered utilities during either: (1) the eight-week period beginning on the funding date; or (2) the 24-week period beginning on the funding date. Forgiveness is reduced if full-time employee headcount declines, or if salaries and wages for employees with salaries of \$100,000 or less annually are reduced by more than 25%. The Company intends to use the PPP Loan amount for qualifying expenses and expects to apply for forgiveness of all or part of the PPP Loan in accordance with the terms of the CARES Act and related guidance. In the event the PPP Loan or any portion thereof is forgiven, the amount forgiven is applied to the outstanding principal.

11. Income Taxes

The Company's income tax provision for continuing operations consists of the following (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Current tax provision:				
Federal	\$ —	\$ —	\$ 275	\$ —
State	(7)	427	112	454
Total	<u>\$ (7)</u>	<u>\$ 427</u>	<u>\$ 387</u>	<u>\$ 454</u>
Deferred tax provision:				
Federal	\$ —	\$ —	\$ —	\$ —
State	376	—	376	—
Total	<u>\$ 376</u>	<u>\$ —</u>	<u>\$ 376</u>	<u>\$ —</u>
Total tax provision:				
Federal	\$ —	\$ —	\$ 275	\$ —
State	369	427	488	454
Total income tax provision:	<u>\$ 369</u>	<u>\$ 427</u>	<u>\$ 763</u>	<u>\$ 454</u>

The Federal income tax expense results from an adjustment in the previous period of the credit for Alternative Minimum Tax ("AMT") paid in prior years. As a result of the tax reform in 2017, the corporate AMT was repealed, and any AMT credit was made refundable. The first half of the credit was refunded when the Company filed its 2018 federal income tax return, and the second half of the credit will be refundable when the Company files its tax return for the tax year ended December 31, 2019. The CARES Act modified the timing of these refunds, allowing the Company to request an expedited refund of \$0.3 million this quarter. This amount was previously accounted for as an income tax benefit when the corporate AMT was repealed. State income tax expense relates to income taxes for the quarter and the six months which are expected to be owed to the states of Louisiana and Oklahoma resulting from activities within those states and, in each case, that are not shielded by existing Federal tax attributes.

Additionally, under the CARES Act, the Company will benefit from an amendment to Internal Revenue Code Section 163(j) that temporarily increases deductible interest expense limitations. Specifically, the CARES Act increases the 30% Adjusted Taxable Income ("ATI") limitation to 50% of ATI for taxable years beginning in each of 2019 and 2020. This will have the effect of allowing the Company to use a Section 163(j) carryover from the prior year that was not limited by Section 382 (discussed below). In addition, the Company used relief granted by the Oklahoma Tax Commission and the Louisiana Tax Commission to extend the due date for the first quarter estimated income tax payments to the states of Oklahoma and Louisiana to July 15, 2020. No Federal estimated tax payments for 2020 are expected. The Company does not expect to benefit from any other income tax-related provisions of the CARES Act.

In assessing the realizability of deferred tax assets, the Company considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. The Company considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. Based upon the amount of deferred tax liabilities, level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, the Company believes it is not more-likely-than-not that it will realize the benefits of these deductible differences and, therefore, adjusted valuation allowances for federal and state purposes (with the exception of Oklahoma) to \$132.0 million and \$1.6 million, respectively, as of June 30, 2020. Oklahoma deferred tax expense of \$0.4 million was recognized during the quarter ended June 30, 2020. No Oklahoma valuation allowance has been recorded as of June 30, 2020. The \$28.5 million net increase from the valuation allowance recorded at December 31, 2019, like other items in the Company's accounting for income taxes during the current quarter, was determined using a specific June 30, 2020 cut-off date as an accurate estimate of 2020 pre-tax income or income tax expense cannot be reliably made at this time. The Company will continue to assess the valuation allowance against deferred tax assets considering all available information obtained in future reporting periods.

As of June 30, 2020, the Company had federal net operating loss ("NOL") carryforwards of approximately \$398.7 million and state NOLs of \$32.7 million. The Federal NOL carryforwards occurred due to the merger with Crimson Exploration, Inc. in 2013 and subsequent taxable losses during the years 2014 through 2019 due to lower commodity prices

and utilization of various elections available to the Company in expensing capital expenditures incurred in the development of oil and gas properties.

Generally, these NOLs are available to reduce future taxable income and the related income tax liability subject to the limitations set forth in Internal Revenue Code Section 382 related to changes of more than 50% of ownership of the Company's stock by 5% or greater shareholders over a three-year period (a Section 382 Ownership Change) from the time of such an ownership change. The Company experienced two separate Section 382 Ownership Changes in connection with two of its equity offerings occurring in 2018 and 2019, respectively (the "Ownership Changes"). Market conditions at the time of the 2019 Ownership Change had diminished from the time of the 2018 Ownership Change, thus subjecting virtually all of the Company's tax attributes to an annual limitation of \$0.7 million a year (in pre-tax dollars). This lower annual limitation resulting from the 2019 Ownership Change effectively eliminates the ability to utilize these tax attributes in the future. During the quarter ended June 30, 2020, the Company had no activity resulting in an additional Section 382 Ownership Change.

The CARES Act temporarily suspends the Section 172 limitation for NOLs arising in tax years beginning in 2018, 2019 and 2020 and also allows NOLs originating in these years to be carried back five years; however, the Company does not expect to receive any federal tax refunds from the temporary suspension of the Section 172 limitation because the Company incurred tax losses in each of the carryback years.

12. Commitments and Contingencies

Legal Proceedings

From time to time, the Company is involved in legal proceedings relating to claims associated with its properties, operations or business or arising from disputes with vendors in the normal course of business, including the material matters discussed below.

In November 2010, a subsidiary of the Company, several predecessor operators and several product purchasers were named in a lawsuit filed in the District Court for Lavaca County in Texas by an entity alleging that it owns a working interest in two wells that has not been recognized by the Company or by predecessor operators to which the Company had granted indemnification rights. In dispute is whether ownership rights were transferred through a number of decades-old poorly documented transactions. Based on prior summary judgments, the trial court entered a final judgment in the case in favor of the plaintiffs for approximately \$5.3 million, plus post-judgment interest. The Company appealed the trial court's decision to the applicable state Court of Appeals, and in the fourth quarter of 2017, the Court of Appeals issued its opinion and affirmed the trial court's summary decision. In the first quarter of 2018, the Company filed a motion for rehearing with the Court of Appeals, which was denied, as expected. The Company filed a petition requesting a review by the Texas Supreme Court, as the Company believes the trial and appellate courts erred in the interpretation of the law. In early October 2019, the Supreme Court notified the Company that it would not hear this case. The Company engaged additional legal representation to assist in the preparation of an amended petition requesting that the Texas Supreme Court reconsider its initial decision to not review the case. That amended petition was filed, and in mid-March 2020, the Texas Supreme Court decided they would not re-hear the case. Consequently, during the three months ended December 31, 2019, the Company recorded a \$6.3 million liability for the judgment, interest and fees, with \$3.5 million of such liability related to suspended funds reflected in "Accounts payable and accrued liabilities" on the Company's consolidated balance sheet as of December 31, 2019. The judgment, interest and fees were paid in April 2020.

In January 2016, the Company was named as the defendant in a lawsuit filed in the District Court for Harris County in Texas by a third-party operator. The Company participated in the drilling of a well in 2012, which experienced serious difficulties during the initial drilling, which eventually led to the plugging and abandoning of the wellbore prior to reaching the target depth. In dispute is whether the Company is responsible for the additional costs related to the drilling difficulties and plugging and abandonment. In September 2019, the case went to trial, and the court ruled in favor of the plaintiff. Prior to the judgment, the Company had approximately \$1.1 million in accounts payable related to the disputed costs associated with this case. As a result of the judgment, during the three months ended September 30, 2019, the Company recorded an additional \$2.1 million liability for the final judgment plus fees and interest. The Company has since prepared and filed an appeal with the appellate court for a review of the initial trial court's decision. The plaintiff has petitioned the appellate court for an extension of time until late in the fourth quarter of 2020 in order to file briefs with the court. The Company is awaiting the court's response.

While many of these matters involve inherent uncertainty and the Company is unable at the date of this filing to estimate an amount of possible loss with respect to certain of these matters, the Company believes that the amount of the liability, if any, ultimately incurred with respect to these proceedings or claims will not have a material adverse effect on its consolidated financial position as a whole or on its liquidity, capital resources or future annual results of operations. The Company maintains various insurance policies that may provide coverage when certain types of legal proceedings are determined adversely.

Throughput Contract Commitment

The Company signed a throughput agreement with a third-party pipeline owner/operator that constructed a natural gas gathering pipeline in Southeast Texas that allows the Company to defray the cost of building the pipeline itself. Beginning in late 2016, the Company was unable to meet the minimum monthly gas volume deliveries through this line in Southeast Texas and continued to not meet the minimum throughput requirements under the agreement through the expiration of the throughput commitment in March 2020. As of December 31, 2019, the Company recorded a \$1.0 million loss contingency through the expiration of the contract on March 31, 2020, which is to be paid in three equal monthly installments beginning in August of 2020.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the consolidated financial statements and the accompanying notes and other information included elsewhere in this Quarterly Report on Form 10-Q and with our 2019 Form 10-K, previously filed with the Securities and Exchange Commission ("SEC").

Available Information

General information about us can be found on our website at www.contango.com. Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, as well as any amendments and exhibits to those reports, are available free of charge through our website as soon as reasonably practicable after we file or furnish them to the SEC. This report should be read together with our 2019 Form 10-K and our subsequent filings with the SEC. We are not including the information on our website as a part of, or incorporating it by reference into, this report.

Cautionary Statement about Forward-Looking Statements

Certain statements contained in this report may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934, as amended. The words and phrases "should", "could", "may", "will", "believe", "plan", "intend", "expect", "potential", "possible", "anticipate", "estimate", "forecast", "view", "efforts", "goal" and similar expressions identify forward-looking statements and express our expectations about future events. Although we believe the expectations reflected in such forward-looking statements are reasonable, such expectations may not occur. These forward-looking statements are made subject to certain risks and uncertainties that could cause actual results to differ materially from those stated. Risks and uncertainties that could cause or contribute to such differences include, without limitation, those discussed in the section entitled "Risk Factors" included in this report and in our 2019 Form 10-K and those factors summarized below:

- volatility and significant declines in oil, natural gas and natural gas liquids prices, including regional differentials;
- any reduction in our borrowing base from time to time and our ability to repay any excess borrowings as a result of such reduction;
- the impact of the COVID-19 pandemic, including reduced demand for oil and natural gas, economic slowdown, governmental actions, stay-at-home orders, and interruptions to our operations;
- our ability to execute our new corporate strategy of offering a "fee for service" property management service for oil and gas companies;
- our financial position;
- the impact of our derivative instruments;
- our business strategy, including execution of any changes in our strategy;
- meeting our forecasts and budgets, including our 2020 capital expenditure budget;
- expectations regarding oil and natural gas markets in the United States and our realized prices;
- the ability of the members of the Organization of Petroleum Exporting Countries ("OPEC") and other oil exporting nations to agree to and maintain oil price and production controls;
- outbreaks and pandemics, even outside our areas of operation, including COVID-19;
- operational constraints, start-up delays and production shut-ins at both operated and non-operated production platforms, pipelines and natural gas processing facilities;
- our ability to successfully develop our undeveloped acreage in the Southern Delaware Basin and the Mid-continent area of Oklahoma, and realize the benefits associated therewith;
- increased costs and risks associated with our exploration and development in the Gulf of Mexico;
- the risks associated with acting as operator of deep high pressure and high temperature wells, including well blowouts and explosions, onshore and offshore;
- the risks associated with exploration, including cost overruns and the drilling of non-economic wells or dry holes, especially in prospects in which we have made a large capital commitment relative to the size of our capitalization structure;
- the timing and successful drilling and completion of oil and natural gas wells;
- the concentration of drilling in the Southern Delaware Basin, including lower than expected production attributable to down spacing of wells;

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- our ability to generate sufficient cash flow from operations, borrowings or other sources to enable us to fund our operations, satisfy our obligations, fund our drilling program and support our acquisition efforts;
- the cost and availability of rigs and other materials, services and operating equipment;
- timely and full receipt of sale proceeds from the sale of our production;
- our ability to find, acquire, market, develop and produce new oil and natural gas properties;
- the conditions of the capital markets and our ability to access debt and equity capital markets or other non-bank sources of financing, and actions by current and potential sources of capital, including lenders;
- interest rate volatility;
- our ability to successfully integrate the businesses, properties and assets we acquire, including those in new areas of operation;
- our ability to complete strategic dispositions or acquisitions of assets or businesses and realize the benefits of such dispositions or acquisitions;
- uncertainties in the estimation of proved reserves and in the projection of future rates of production and timing of development expenditures;
- the need to take impairments on our properties due to lower commodity prices or other changes in the values of our assets;
- the ability to post additional collateral for current bonds or comply with new supplemental bonding requirements imposed by the Bureau of Ocean Energy Management;
- operating hazards attendant to the oil and natural gas business including weather, environmental risks, accidental spills, blowouts and pipeline ruptures, and other risks;
- downhole drilling and completion risks that are generally not recoverable from third parties or insurance;
- potential mechanical failure or under-performance of significant wells, production facilities, processing plants or pipeline mishaps;
- actions or inactions of third-party operators of our properties;
- actions or inactions of third-party operators of pipelines or processing facilities;
- the ability to retain key members of senior management and key technical employees and to find and retain skilled personnel;
- strength and financial resources of competitors;
- federal and state legislative and regulatory developments and approvals (including additional taxes and changes in environmental regulations);
- the uncertain impact of supply of and demand for oil, natural gas and NGLs;
- our ability to obtain goods and services critical to the operation of our properties;
- worldwide and United States economic conditions;
- the ability to construct and operate infrastructure, including pipeline and production facilities;
- the continued compliance by us with various pipeline and gas processing plant specifications for the gas and condensate produced by us;
- operating costs, production rates and ultimate reserve recoveries of our oil and natural gas discoveries;
- expanded rigorous monitoring and testing requirements;
- the ability to obtain adequate insurance coverage on commercially reasonable terms; and
- the limited trading volume of our common stock and general market volatility.

Any of these factors and other factors described in this report could cause our actual results to differ materially from the results implied by these or any other forward-looking statements made by us or on our behalf. Although we believe our estimates and assumptions to be reasonable when made, they are inherently uncertain and involve a number of risks and uncertainties that are beyond our control. Our assumptions about future events may prove to be inaccurate. Moreover, the effects of the COVID-19 pandemic may give rise to risks that are currently unknown or amplify the risks associated with many of the factors summarized above or discussed in this report or our 2019 Form 10-K or our Quarterly Report on Form 10-Q for the period ended March 31, 2020. We caution you that the forward-looking statements contained in this report are not guarantees of future performance, and we cannot assure you that those statements will be realized or the forward-looking events and circumstances will occur. You should not place undue reliance on forward-looking statements in this report as they speak only as of the date of this report.

We do not intend to publicly update or revise any forward-looking statements as a result of new information, future events or otherwise, except as required by law.

Except as required by law, we undertake no obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances occurring after the date of this report or to reflect the occurrence of unanticipated events. These cautionary statements qualify all forward-looking statements attributable to us or persons acting on our behalf.

Overview

We are a Houston, Texas based, independent oil and natural gas company, with regional offices in Oklahoma City and Stillwater, Oklahoma. Our business is to maximize production and cash flow from our offshore properties in the shallow waters of the Gulf of Mexico (“GOM”) and onshore Texas, Oklahoma, Louisiana and Wyoming properties and use that cash flow to explore, develop and acquire oil and natural gas properties across the United States.

From our initial entry into the Southern Delaware Basin in 2016 and through mid-2019, we have been focused on the development of our Southern Delaware Basin acreage in Pecos County, Texas. As of June 30, 2020, we were producing from eighteen wells over our approximate 16,200 gross operated (7,500 company net) acre position in West Texas, prospective for the Wolfcamp A, Wolfcamp B and Second Bone Spring formations.

During the fourth quarter of 2019, we closed on the acquisitions of certain producing assets and undeveloped acreage of Will Energy Corporation (“Will Energy”) and White Star Petroleum, LLC and certain of its affiliates (collectively, “White Star”) and established an additional core strategic area, located primarily in the Central Oklahoma and Western Anadarko basins. These acquisitions were transformative as production from these acquisitions represented approximately 70% of our total net production for the three and six months ended June 30, 2020.

In the fourth quarter of 2019, we also entered into a Joint Development Agreement with Juneau Oil & Gas, LLC (“Juneau”), which provides us the right to acquire an interest in up to six of Juneau’s exploratory prospects located in the Gulf of Mexico. The first such exploratory prospect acquired was the Iron Flea prospect located in the Grand Isle Block 45 Area in the shallow waters off of the Louisiana coastline, which was spud in May 2020 and determined unsuccessful in June 2020.

During the three months ended June 30, 2020 we announced the addition of a new corporate strategy that includes offering a property management service (or “fee for service”) for oil and gas companies with distressed or stranded assets, or companies with a desire to reduce administrative costs. As part of this service offering, we entered into a Management Services Agreement with Mid-Con Energy Partners, LP (“Mid-Con”) to provide operational services as operator of record on Mid-Con’s oil and gas properties in exchange for an annual services fee of \$4 million, additional fees upon termination and warrants to align both parties and create value for shareholders. See Item 1. Note 1 – “Organization and Business” for additional information.

The following table lists our primary producing areas as of June 30, 2020:

Location	Formation
Gulf of Mexico	Offshore Louisiana - water depths less than 300 feet
Mid-continent Region of Oklahoma	Mississippian, Woodford, Oswego, Cottage Grove, Chester and Red Fork
Southern Delaware Basin, Pecos County, Texas	Wolfcamp A and B
Madison and Grimes counties, Texas	Woodbine / Upper Lewisville
Zavala and Dimmit counties, Texas	Buda / Eagle Ford / Georgetown
San Augustine County, Texas	Haynesville shale, Mid Bossier shale and James Lime formations
Other Texas Gulf Coast	Conventional and smaller unconventional formations
Weston County, Wyoming	Muddy Sandstone
Sublette County, Wyoming	Jonah Field ⁽¹⁾

(1) Through a 37% equity investment in Exaro Energy III LLC (“Exaro”). Production associated with this equity investment is not included in our reported production results for all periods shown in this report.

Impact of the COVID-19 Pandemic and 2020 Plan Changes

The COVID-19 pandemic has resulted in a severe worldwide economic downturn, significantly disrupting the demand for oil throughout the world, and has created significant volatility, uncertainty and turmoil in the oil and gas industry. This has led to a significant global oversupply of oil and a subsequent substantial decrease in oil prices. While global oil producers, including the Organization of Petroleum Exporting Countries (“OPEC”) and other oil producing

nations reached an agreement to cut oil production in April 2020, downward pressure on, and volatility in, commodity prices has remained and could continue for the foreseeable future, particularly given concerns over available storage capacity for oil. We have certain commodity derivative instruments in place to mitigate the effects of such price declines; however, derivatives will not entirely mitigate lower oil prices. While there has been a modest recovery in oil prices, the length of this demand disruption is unknown, and there is significant uncertainty regarding the long-term impact to global oil demand, which will ultimately depend on various factors and consequences beyond the Company's control, such as the duration and scope of the pandemic, the length and severity of the worldwide economic downturn, additional actions by businesses and governments in response to both the pandemic and the decrease in oil prices, the speed and effectiveness of responses to combat the virus, and the time necessary to equalize oil supply and demand to restore oil pricing. In response to these developments, we have continued to implement measures to mitigate the impact of the COVID-19 pandemic on our employees, operations and financial position. These measures include, but are not limited to, the following:

- work from home initiatives for all but critical staff and social distancing measures;
- a company-wide effort to cut costs throughout our operations;
- a plan to utilize our available storage capacity to temporarily store a portion of our production when advantageous to do so; and
- suspension of any further plans for onshore and offshore drilling in 2020.

Additionally, on April 10, 2020, we entered into a promissory note evidencing an unsecured loan in the amount of approximately \$3.4 million (the "PPP Loan") made to the Company under the Paycheck Protection Program (the "PPP"). The PPP was established under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") and is administered by the U.S. Small Business Administration. Under the CARES Act, the PPP Loan may be partially or wholly forgiven following an audit if the funds are used for certain qualifying expenses. We intend to use the PPP Loan amount for qualifying expenses and will continue to assess whether to apply for forgiveness of the PPP Loan in accordance with the terms of the CARES Act and related guidance. See Item 1. Note 10 – "Long-Term Debt" for additional information on the terms of the PPP Loan. We also benefited from certain income tax-related provisions of the CARES Act. See Item 1. Note 11 – "Income Taxes" for additional information.

We continue to assess the global impacts of the COVID-19 pandemic and expect to continue to modify our plans as more clarity around the full economic impact of COVID-19 becomes available. See Part II, Item 1A. "Risk Factors" in our Quarterly Report on Form 10-Q for the period ended March 31, 2020 for further discussion.

Capital Expenditures

Beginning in the second quarter of 2020, in response to the decrease in commodity prices, we have suspended any further plans for onshore drilling in 2020. The offshore Iron Flea prospect in the shallow waters off of the Louisiana coast in Grand Isle was spud in late May 2020. On June 12, 2020, the target drilling depth was reached, and the prospect was determined unsuccessful. As a result, we recorded \$10.9 million in dry hole exploration expenses during the three months ended June 30, 2020.

For 2020, we plan to continue to identify opportunities for cost reductions and operating efficiencies in all areas of our operations, while also searching for new resource acquisition opportunities. Acquisition efforts, if any, will be focused on areas in which we can leverage our geological and operational experience and expertise to exploit identified drilling opportunities and where we can develop an inventory of additional drilling prospects that we believe will enable us to economically grow production and add reserves.

Impairment of Long-Lived Assets

Under GAAP, when circumstances indicate that proved properties may be impaired, the Company compares expected undiscounted future cash flows on a region basis to the unamortized capitalized cost of the asset. If the estimated future undiscounted cash flows based on the Company's estimate of future reserves, oil and natural gas prices, operating costs and production levels from oil and natural gas reserves, are lower than the unamortized capitalized cost, then the capitalized cost is reduced to fair value. In the first quarter of 2020, the COVID-19 pandemic and the resulting deterioration in the global demand for oil, combined with the failure by the OPEC and Russia to reach an agreement on lower production quotas until April 2020, caused a dramatic increase in the supply of oil and a corresponding decrease in commodity prices, and lowered the demand for all commodity products. Consequently, during the three months ended March 31, 2020, we

recorded a \$143.3 million non-cash charge for proved property impairment of our onshore properties related to the dramatic decline in commodity prices, as discussed above, the “PV-10” (present value, discounted at a 10% rate) of our proved reserves, and the associated change in our current development plans for our proved, undeveloped locations. We conducted an impairment test for the three months ended June 30, 2020, but no additional impairment was recorded. We recognized non-cash proved property impairment of \$0.2 million for the six months ended June 30, 2019, related to leases in Wyoming and an onshore non-operated property in an area previously impaired due to revised reserve estimates made during the quarter ended December 31, 2018.

We recorded a \$2.6 million non-cash charge for unproved impairment expense during the three months ended March 31, 2020. The impairment primarily related to acquired leases in the Company’s Central Oklahoma and Western Anadarko regions which will be expiring in 2020, and which we have no current plans to develop as a result of the current commodity price environment. No additional impairment was recorded during the three months ended June 30, 2020. During the six months ended June 30, 2019, we recorded non-cash impairment expense of \$0.9 million related to impairment of certain unproved properties, primarily due to expiring leases.

Summary Production Information

Our production sales for the three months ended June 30, 2020 were approximately 83% onshore and 17% offshore, volumetrically, and was comprised of 56% natural gas, 24% oil and 20% natural gas liquids. During the second quarter of 2020, due to the extreme volatility in oil prices ranging from a low of (\$37.63) per Bbl to a high of \$40.46 per Bbl, we placed into excess storage capacity approximately 50,000 barrels of oil (net to the Company) produced during the second quarter, for later sale at higher prices. These volumes will sell in the third quarter of 2020. In July 2020, the average price was \$41.15 per Bbl. Our production sales for the three months ended June 30, 2019 were 41% onshore and 59% offshore, volumetrically, and was comprised of approximately 55% natural gas, 26% oil and 19% natural gas liquids.

The table below sets forth our average net daily production sales data in Mboe/d for each of our regions for each of the periods indicated:

	Three Months Ended				
	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020	June 30, 2020
Offshore GOM	3.2	3.3	3.2	2.7	2.7
Central Oklahoma ⁽¹⁾ ⁽²⁾	—	—	8.1	10.9	9.1
Western Anadarko ⁽¹⁾	—	—	1.7	2.9	2.5
West Texas ⁽³⁾	1.0	0.9	1.4	1.2	0.9
Other Onshore	1.2	1.4	1.4	1.2	0.9
	<u>5.4</u>	<u>5.6</u>	<u>15.7</u>	<u>18.9</u>	<u>16.1</u>

- (1) Properties acquired in the White Star and Will Energy acquisitions during the three months ended December 31, 2019.
(2) Decrease in production sales during the three months ended June 30, 2020 due to allocating approximately 50,000 Bbls of oil (net to the Company) to inventory storage (0.5 Mboe/d).
(3) Increase in production sales during the three months ended December 31, 2019 was due to new wells coming online.

Other Investments

Jonah Field - Sublette County, Wyoming

Our wholly owned subsidiary, Contaro Company, owns a 37% ownership interest in Exaro. As of June 30, 2020, Exaro had 645 wells on production over its 5,760 gross acres (1,040 net), with a working interest between 14.6% and 32.5%. These wells were producing at a rate of approximately 2.8 Mboe/d, net to Exaro, during the three months ended June 30, 2020. As a result of our equity investment in Exaro, we recognized an investment loss of approximately \$0.2 million, net of no tax expense, and an investment gain of approximately \$0.4 million, net of no tax expense, for the three months ended June 30, 2020 and 2019, respectively. We recognized an investment gain of approximately \$0.1 million, net of no tax expense, and an investment gain of approximately \$0.7 million, net of no tax expense, for the six months ended June 30, 2020 and 2019, respectively. See Item 1. Note 9 – “Investment in Exaro Energy III LLC” for additional details related to this equity investment.

Results of Operations for the Three and Six Months ended June 30, 2020 and 2019

The table below sets forth revenue, production data, average sales prices and average production costs associated with our sales of oil, natural gas and natural gas liquids ("NGLs") from operations for the three and six months ended June 30, 2020 and 2019. In the first quarter of 2020, we began reporting in barrels of oil equivalents ("Boe") instead of natural gas equivalents. Six thousand cubic feet ("Mcf") of natural gas is the energy equivalent of one barrel of oil, condensate or NGL. Reported operating expenses include production taxes, such as ad valorem and severance taxes.

	<u>Three Months Ended June 30,</u>			<u>Six Months Ended June 30,</u>		
	<u>2020</u>	<u>2019</u>	<u>%</u>	<u>2020</u>	<u>2019</u>	<u>%</u>
Revenues (thousands):						
Oil and condensate sales	\$ 7,930	\$ 7,439	7 %	\$ 30,712	\$ 13,845	122 %
Natural gas sales	6,618	3,857	72 %	14,789	9,499	56 %
NGL sales	3,294	1,466	125 %	6,915	3,429	102 %
Total revenues	<u>\$ 17,842</u>	<u>\$ 12,762</u>	<u>40 %</u>	<u>\$ 52,416</u>	<u>\$ 26,773</u>	<u>96 %</u>

Production:

<u>Oil and condensate (thousand barrels)</u>						
Offshore GOM	8	10	(20)%	18	23	(22)%
Central Oklahoma	174	—	100 %	463	—	100 %
Western Anadarko	57	—	100 %	135	—	100 %
West Texas	69	60	15 %	158	125	26 %
Other Onshore	38	57	(33)%	92	105	(12)%
Total oil and condensate	<u>346</u>	<u>127</u>	<u>172 %</u>	<u>866</u>	<u>253</u>	<u>242 %</u>
<u>Natural gas (million cubic feet)</u>						
Offshore GOM	1,222	1,325	(8)%	2,485	2,960	(16)%
Central Oklahoma	2,637	—	100 %	5,479	—	100 %
Western Anadarko	814	—	100 %	1,642	—	100 %
West Texas	31	88	(65)%	81	152	(47)%
Other Onshore	209	215	(3)%	428	409	5 %
Total natural gas	<u>4,913</u>	<u>1,628</u>	<u>202 %</u>	<u>10,115</u>	<u>3,521</u>	<u>187 %</u>
<u>Natural gas liquids (thousand barrels)</u>						
Offshore GOM	37	58	(36)%	67	124	(46)%
Central Oklahoma	215	—	100 %	450	—	100 %
Western Anadarko	32	—	100 %	78	—	100 %
West Texas	6	15	(60)%	15	29	(48)%
Other Onshore	15	19	(21)%	27	37	(27)%
Total natural gas liquids	<u>305</u>	<u>92</u>	<u>232 %</u>	<u>637</u>	<u>190</u>	<u>235 %</u>
<u>Total (thousand barrels of oil equivalent)</u>						
Offshore GOM	249	289	(14)%	499	641	(22)%
Central Oklahoma	828	—	100 %	1,827	—	100 %
Western Anadarko	225	—	100 %	486	—	100 %
West Texas	80	90	(11)%	186	179	4 %
Other Onshore	87	111	(22)%	191	210	(9)%
Total production	<u>1,469</u>	<u>490</u>	<u>200 %</u>	<u>3,189</u>	<u>1,030</u>	<u>210 %</u>

Daily Production:

<u>Oil and condensate (thousand barrels per day)</u>						
Offshore GOM	0.1	0.1	— %	0.1	0.1	— %
Central Oklahoma	1.9	—	100 %	2.5	—	100 %
Western Anadarko	0.6	—	100 %	0.7	—	100 %
West Texas	0.8	0.7	14 %	0.9	0.7	29 %
Other Onshore	0.3	0.6	(50)%	0.6	0.6	— %
Total oil and condensate	<u>3.7</u>	<u>1.4</u>	<u>164 %</u>	<u>4.8</u>	<u>1.4</u>	<u>243 %</u>

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	Three Months Ended June 30,			Six Months Ended June 30,		
	2020	2019	%	2020	2019	%
Natural gas (million cubic feet per day)						
Offshore GOM	13.4	14.6	(8)%	13.7	16.4	(16)%
Central Oklahoma	29.0	—	100 %	30.1	—	100 %
Western Anadarko	8.9	—	100 %	9.0	—	100 %
West Texas	0.3	1.0	(70)%	0.4	0.8	(50)%
Other Onshore	2.4	2.3	4 %	2.4	2.3	4 %
Total natural gas	54.0	17.9	202 %	55.6	19.5	185 %
Natural gas liquids (thousand barrels per day)						
Offshore GOM	0.4	0.6	(33)%	0.4	0.7	(43)%
Central Oklahoma	2.4	—	100 %	2.5	—	100 %
Western Anadarko	0.4	—	100 %	0.4	—	100 %
West Texas	0.1	0.2	(50)%	0.1	0.2	(50)%
Other Onshore	0.1	0.2	(50)%	0.2	0.1	100 %
Total natural gas liquids	3.4	1.0	240 %	3.6	1.0	260 %
Total (thousand barrels of oil equivalent per day)						
Offshore GOM	2.7	3.2	(16)%	2.7	3.5	(23)%
Central Oklahoma	9.1	—	100 %	10.0	—	100 %
Western Anadarko	2.5	—	100 %	2.7	—	100 %
West Texas	0.9	1.0	(10)%	1.0	1.0	— %
Other Onshore	0.9	1.2	(25)%	1.2	1.2	— %
Total production	16.1	5.4	198 %	17.6	5.7	209 %

Average Sales Price:

Oil and condensate (per barrel)	\$ 22.94	\$ 58.42	(61)%	\$ 35.46	\$ 54.78	(35)%
Natural gas (per thousand cubic feet)	\$ 1.35	\$ 2.37	(43)%	\$ 1.46	\$ 2.70	(46)%
Natural gas liquids (per barrel)	\$ 10.81	\$ 16.01	(32)%	\$ 10.85	\$ 18.05	(40)%
Total (per barrels of oil equivalent)	\$ 12.14	\$ 26.03	(53)%	\$ 16.43	\$ 26.00	(37)%

Expenses (thousands):

Operating expenses	\$ 17,139	\$ 5,694	201 %	\$ 38,621	\$ 10,886	255 %
Exploration expenses	\$ 11,173	\$ 249	* %	\$ 11,571	\$ 473	* %
Depreciation, depletion and amortization	\$ 5,092	\$ 7,573	(33)%	\$ 17,946	\$ 15,129	19 %
Impairment and abandonment of oil and gas properties	\$ —	\$ 1,247	* %	\$ 145,878	\$ 1,834	* %
General and administrative expenses	\$ 5,713	\$ 4,456	28 %	\$ 11,138	\$ 9,461	18 %
Gain (loss) from investment in affiliates (net of taxes)	\$ (173)	\$ 427	(141)%	\$ 113	\$ 457	(75)%

Selected data per Boe:

Operating expenses	\$ 11.67	\$ 11.62	— %	\$ 12.11	\$ 10.57	15 %
General and administrative expenses	\$ 3.89	\$ 9.09	(57)%	\$ 3.49	\$ 9.19	(62)%
Depreciation, depletion and amortization	\$ 3.47	\$ 15.46	(78)%	\$ 5.63	\$ 14.69	(62)%

*Greater than 1,000%

Three Months Ended June 30, 2020 Compared to Three Months Ended June 30, 2019

Natural Gas, Oil and NGL Sales and Production

Our revenues are primarily from the sale of our oil, natural gas and NGL production. Our revenues may vary significantly from year to year depending on production volumes and changes in commodity prices, each of which may fluctuate widely. As discussed above, oil prices declined significantly in the first quarter of 2020 as a result of the effects of the COVID-19 pandemic and the ongoing disruptions to the global energy markets and, while there have been modest recoveries of commodity prices, downward pressure on, and volatility in, commodity prices continued during the second quarter of 2020. Our production volumes are subject to significant variation as a result of new operations, weather events,

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transportation and processing constraints and mechanical issues. In addition, our production from individual wells naturally declines over time as we produce our reserves.

We reported revenues of \$17.8 million for the three months ended June 30, 2020, compared to revenues of \$12.8 million for the three months ended June 30, 2019, an increase attributable primarily to the production from the properties acquired from Will Energy and White Star, offset in part by the 53% decrease in the weighted average equivalent sales price period over period.

Total equivalent production was 16.1 Mboe/d for the three months ended June 30, 2020, compared to 5.4 Mboe/d in the prior year quarter, an increase attributable to the additional production from the Will Energy and White Star properties acquired in the fourth quarter of 2019. Net oil production for the current quarter was approximately 3.7 Mbbbl/d, compared with approximately 1.4 Mbbbl/d in the prior year quarter. During the current year quarter, due to the extreme volatility in oil prices, which ranged from a low of (\$37.63) per Bbl to a high of \$40.46 Bbl, the Company placed into excess storage capacity approximately 50,000 barrels of oil (net to the Company) produced during the second quarter, for later sale at higher prices. These volumes will sell in the third quarter of 2020. In July 2020, the average price was \$41.15 per Bbl. Net natural gas production for the current quarter was approximately 54.0 Mmcf/d, compared with approximately 17.9 Mmcf/d in the prior year quarter, and NGL production for the current quarter was approximately 3.4 Mbbbl/d, compared with approximately 1.0 Mbbbl/d in the prior year quarter.

Average Sales Prices

The average equivalent sales price realized for the three months ended June 30, 2020 was \$12.14 per Boe compared to \$26.03 per Boe for the three months ended June 30, 2019. The decline was attributable to the decrease in all realized commodity prices in the current year quarter. The COVID-19 pandemic continued to adversely impact demand for commodity products, which caused a global supply/demand imbalance for oil that resulted in extreme volatility in benchmark oil prices, with prices ranging from a low of (\$37.63) per Bbl to a high of \$40.46 per Bbl during the second quarter. The realized price of oil averaged \$22.94 per Bbl in the current quarter, compared to an average \$58.42 per Bbl in the prior year quarter. Natural gas prices also suffered due to the COVID-19 pandemic, ranging from a low of \$1.48 per Mcf to a high of \$2.13 per MCF during the current year quarter. The realized price of gas averaged \$1.35 per Mcf in the current quarter compared to an average of \$2.37 per Mcf in the prior year quarter, and the realized price of NGLs averaged \$10.81 per Bbl in the current quarter compared to an average \$16.01 per Bbl in the prior year quarter.

Operating Expenses

Operating expenses for the three months ended June 30, 2020 were approximately \$17.1 million, or \$11.67 per Boe, compared to \$5.7 million, or \$11.62 per Boe, for the three months ended June 30, 2019. The table below provides additional detail of operating expenses for the three month periods:

	Three Months Ended June 30,			
	2020		2019	
	(in thousands)	(per Boe)	(in thousands)	(per Boe)
Lease operating expenses	\$ 11,136	\$ 7.58	\$ 3,629	\$ 7.41
Production & ad valorem taxes	828	0.56	657	1.34
Transportation & processing costs	4,579	3.12	502	1.02
Workover costs	596	0.41	906	1.85
Total operating expenses	<u>\$ 17,139</u>	<u>11.67</u>	<u>\$ 5,694</u>	<u>\$ 11.62</u>

Lease operating expenses were \$11.1 million and \$3.6 million for the three months ended June 30, 2020 and June 30, 2019, respectively, an increase primarily due to the addition of our Will Energy and White Star acquired properties.

Transportation and processing costs were \$4.6 million and \$0.5 million for the three months ended June 30, 2020 and June 30, 2019, respectively, an increase primarily due to the addition of our Will Energy and White Star acquired properties and the related higher transportation costs in our Central Oklahoma region.

Exploration Expense

Exploration expense was \$11.2 million for the three months ended June 30, 2020, compared to the prior year quarter of \$0.2 million, an increase primarily due to \$10.9 million of dry hole costs related to the unsuccessful result on the drilling of the Iron Flea exploratory prospect in the shallow waters in the Grand Isle area of the Gulf of Mexico.

Impairment and Abandonment Expenses

During the three months ended June 30, 2020, we did not record any impairment related to our properties. During the three months ended June 30, 2019, we recognized \$0.2 million in non-cash proved property impairment related to leases in Wyoming and an onshore non-operated property in an area previously impaired due to revised reserve estimates made during the quarter ended December 31, 2018.

During the three months ended June 30, 2020, we also did not record any impairment expense on unproved properties. In the 2019 quarter, we recognized non-cash unproved impairment expense of approximately \$0.4 million, primarily related to expiring leases, and an abandonment expense of \$0.6 million.

Depreciation, Depletion and Amortization

Depreciation, depletion and amortization expense for the three months ended June 30, 2020, was approximately \$5.1 million, or \$3.47 per Boe. This compares to approximately \$7.6 million, or \$15.46 per Boe, for the three months ended June 30, 2019. The lower depletion expense in the current quarter was a result of lower depletable property balances in the current quarter attributable to the proved property impairment recorded during the first quarter of 2020.

General and Administrative Expenses

Total general and administrative expenses for the three months ended June 30, 2020 were approximately \$5.7 million, compared to \$4.5 million for the three months ended June 30, 2019.

The table below provides additional detail of general and administrative expenses for the comparative three month periods:

	Three Months Ended June 30,	
	2020	2019
	(in thousands)	
Wages, bonuses and employee benefits ⁽¹⁾	\$ 3,366	\$ 1,504
Non-cash stock-based compensation ⁽²⁾	266	584
Professional fees ⁽³⁾	2,039	1,021
Professional fees - special ⁽⁴⁾	551	985
Recouped overhead ⁽⁵⁾	(2,761)	(298)
Other ⁽⁶⁾	2,252	660
Total general and administrative expenses	\$ 5,713	\$ 4,456

(1) Higher expenses for the three months ended June 30, 2020 due to the acquisition of certain Will Energy and White Star employees during the three months ended December 31, 2019.

(2) Lower expense for the three months ended June 30, 2020, due to restricted stock grants being awarded in the third quarter of 2020 as compared to the first quarter of 2019.

(3) Primarily includes fees related to recurring legal counsel, technical consultants and accounting and auditing costs.

(4) Non-recurring fees incurred in conjunction with our pursuit of strategic initiatives, including the integration of the White Star and Will Energy assets acquired during the three months ended December 31, 2019.

(5) These credits relate to overhead for our properties for which we are able to bill out to partners and offset against our other general and administrative costs. The increase in the current year credit is due to the additional overhead related to the acquired Will Energy and White Star properties.

(6) Includes fees related to insurance, office costs and other company expenses. The increase in the current quarter expense is primarily due to the additional expenses related to the acquired Will Energy and White Star properties, offices and employees.

Gain (Loss) from Affiliates

For the three months ended June 30, 2020 and June 30, 2019, we recorded a loss from affiliates of approximately \$0.2 million, net of no tax expense, and a gain of \$0.4 million, net of no tax expense, respectively, related to our equity investment in Exaro.

Gain from Sale of Assets

During the three months ended June 30, 2020, we recorded a gain on sale of assets of \$4.4 million related to the divestiture of non-core properties we acquired from Will Energy and White Star in the fourth quarter of 2019. The recorded gain resulted primarily from the buyer's assumption of the asset retirement obligation on the properties. During the three months ended June 30, 2019, we recorded a gain on sales of assets of \$0.4 million primarily related to post-closing adjustments from sales of non-core properties during 2019. See Item 1. Note 3 – "Dispositions" for additional information regarding these sales.

Gain (Loss) on Derivatives

During the three months ended June 30, 2020, we recorded a loss on derivatives of \$8.8 million. Of this amount, \$20.2 million were non-cash, unrealized mark-to-market losses as commodity prices improved from those existing at the end of the first quarter of 2020, offset in part by \$11.4 million in realized gains during the second quarter. During the three months ended June 30, 2019, we recorded a gain on derivatives of \$2.1 million. Of this amount, \$1.6 million were non-cash, unrealized mark-to-market gains, and the remaining \$0.5 million were realized gains.

Six Months Ended June 30, 2020 Compared to Six Months Ended June 30, 2019

Natural Gas, Oil and NGL Sales and Production

Our revenues are primarily from the sale of our oil, natural gas and NGL production. Our revenues may vary significantly from year to year depending on production volumes and changes in commodity prices, each of which may fluctuate widely. As discussed above, oil prices declined significantly in the first quarter of 2020 as a result of the effects of the COVID-19 pandemic and the ongoing disruptions to the global energy markets. Prices recovered somewhat during the second quarter of 2020, but still remained below those of the prior year periods. Our production volumes are subject to significant variation as a result of new operations, weather events, transportation and processing constraints and mechanical issues. In addition, our production from individual wells naturally declines over time as we produce our reserves.

We reported revenues of \$52.4 million for the six months ended June 30, 2020, compared to revenues of \$26.8 million for the six months ended June 30, 2019, an increase attributable primarily to the production from the properties acquired from Will Energy and White Star, offset in part by lower prices period over period.

Total equivalent production was 17.6 Mboe/d for the six months ended June 30, 2020, compared to 5.7 Mboe/d in the prior year, an increase attributable to the additional production from the Will Energy and White Star properties acquired in the fourth quarter of 2019. Net oil production for the current year was approximately 4.8 Mboe/d, compared with approximately 1.4 Mboe/d in the prior year. Due to the precipitous drop in oil prices at the beginning of the second quarter of 2020, the Company placed into excess storage capacity approximately 50,000 barrels of oil (net to the Company) produced during the second quarter, for later sale at higher prices. These volumes will sell in the third quarter of 2020. In July 2020, the average price was \$41.15 per Bbl. Net natural gas production for the current year was approximately 55.6 Mmcf/d, compared with approximately 19.5 Mmcf/d in the prior year, and NGL production for the current year was approximately 3.6 Mboe/d, compared with approximately 1.0 Mboe/d in the prior year.

Average Sales Prices

The average equivalent sales price realized for the six months ended June 30, 2020 was \$16.43 per Boe compared to \$26.00 per Boe for the six months ended June 30, 2019. The decline was attributable to the decrease in all realized commodity prices in the current year. The COVID-19 pandemic continued to adversely impact demand for commodity products, which caused a global supply/demand imbalance for oil that resulted in benchmark oil prices ranging from a high of \$63.27 per Bbl at the beginning of 2020 to a low of (\$37.63) per Bbl during the second quarter of 2020. The

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realized price of oil averaged \$35.46 per Bbl in the current year, compared to an average of \$54.78 per Bbl in the prior year. Natural gas prices also suffered due to the COVID-19 pandemic, ranging from a low of \$1.48 per Mcf to a high of \$2.20 per Mcf during the current year. The realized price of gas averaged \$1.46 per Mcf in the current year compared to an average of \$2.70 per Mcf in the prior year, and the realized price of NGLs averaged \$10.85 per Bbl in the current year compared to an average of \$18.05 per Bbl in the prior year.

Operating Expenses

Operating expenses for the six months ended June 30, 2020 were approximately \$38.6 million, or \$12.11 per Boe, compared to \$10.9 million, or \$10.57 per Boe, for the six months ended June 30, 2019. The table below provides additional detail of operating expenses for the six month periods:

	Six Months Ended June 30,			
	2020		2019	
	(in thousands)	(per Boe)	(in thousands)	(per Boe)
Lease operating expenses	\$ 24,187	\$ 7.57	\$ 7,314	\$ 7.10
Production & ad valorem taxes	2,574	0.81	1,043	1.01
Transportation & processing costs	10,131	3.18	1,197	1.16
Workover costs	1,729	0.55	1,332	1.30
Total operating expenses	<u>\$ 38,621</u>	<u>12.11</u>	<u>\$ 10,886</u>	<u>\$ 10.57</u>

Lease operating expenses were \$24.2 million and \$7.3 million for the six months ended June 30, 2020 and June 30, 2019, respectively, an increase primarily due to the addition of our Will Energy and White Star acquired properties.

Production and ad valorem taxes were \$2.6 million and \$1.0 million for the six months ended June 30, 2020 and June 30, 2019, respectively, an increase primarily related to the additional production in 2020 from the acquired Will Energy and White Star properties.

Transportation and processing costs were \$10.1 million and \$1.2 million for the six months ended June 30, 2020 and June 30, 2019, respectively, an increase primarily due to the addition of our Will Energy and White Star acquired properties and the related higher transportation costs in our Central Oklahoma region.

Exploration Expense

Exploration expense was \$11.6 million for the six months ended June 30, 2020, compared to the prior year of \$0.5 million, an increase primarily due to \$10.9 million of dry hole costs related to the unsuccessful result on the drilling of the Iron Flea exploratory prospect in the shallow waters of the Grand Isle area of the Gulf of Mexico.

Impairment and Abandonment Expenses

During the six months ended June 30, 2020, we recorded a \$143.3 million non-cash charge for proved property impairment of our onshore properties due to the dramatic decline in commodity prices, and the impact of that decline on the "PV-10" (present value, discounted at a 10% rate) of our proved reserves and the associated change in our current development plans for proved, undeveloped locations ("PUDs"). Under GAAP, we are required to impair the balance sheet carrying cost of our proved property base to reflect that overall decrease in reserve value related to the decrease in prices and the reduction in PUDs. During the six months ended June 30, 2019, we recognized \$0.2 million in non-cash proved property impairment related to leases in Wyoming and an onshore non-operated property in an area previously impaired due to revised reserve estimates made during the quarter ended December 31, 2018.

During the six months ended June 30, 2020, we recorded a \$2.6 million non-cash charge for unproved impairment expense related primarily to acquired leases in our Central Oklahoma and Western Anadarko regions, which will be expiring in 2020, and which we have no current plans to develop as a result of the current commodity price environment. During the six months ended June 30, 2019, we recognized non-cash impairment expense of \$0.9 million related to impairment of certain non-core unproved properties primarily due to expiring leases.

Depreciation, Depletion and Amortization

Depreciation, depletion and amortization expense for the six months ended June 30, 2020, was approximately \$17.9 million, or \$5.63 per Boe. This compares to approximately \$15.1 million, or \$14.69 per Boe, for the six months ended June 30, 2019. The higher depletion expense in the current year was attributable to the additional properties acquired from Will Energy and White Star. The lower rate was a result of lower depletable property balances in the current quarter as a result of the proved property impairment recorded during the first quarter of 2020.

General and Administrative Expenses

Total general and administrative expenses for the six months ended June 30, 2020 were approximately \$11.1 million, compared to \$9.5 million for the six months ended June 30, 2019.

The table below provides additional detail of general and administrative expenses for the comparative six month periods:

	Six Months Ended June 30,	
	2020	2019
	(in thousands)	
Wages, bonuses and employee benefits ⁽¹⁾	\$ 5,934	\$ 2,571
Non-cash stock-based compensation ⁽²⁾	616	1,637
Professional fees ⁽³⁾	3,655	2,128
Professional fees - special ⁽⁴⁾	1,334	1,736
Recouped overhead ⁽⁵⁾	(5,668)	(514)
Other ⁽⁶⁾	5,267	1,903
Total general and administrative expenses	\$ 11,138	\$ 9,461

- (1) Higher expenses for the six months ended June 30, 2020 due to the acquisition of certain Will Energy and White Star employees during the three months ended December 31, 2019.
- (2) Lower expense for the six months ended June 30, 2020, due to restricted stock grants being awarded in the third quarter of 2020 as compared to the first quarter of 2019.
- (3) Primarily includes fees related to recurring legal counsel, technical consultants and accounting and auditing costs.
- (4) Non-recurring fees incurred in conjunction with our pursuit of strategic initiatives, including the acquisition and integration of the White Star and Will Energy assets acquired during the three months ended December 31, 2019.
- (5) These credits relate to overhead for our properties for which we are able to bill out to partners and offset against our other general and administrative costs. The increase in the current year credit is due to the additional overhead related to the acquired Will Energy and White Star properties.
- (6) Includes fees related to insurance, office costs and other company expenses. The increase in the current year expense is primarily due to the additional expenses related to the acquired Will Energy and White Star properties, offices and employees.

Gain from Affiliates

For the six months ended June 30, 2020 and June 30, 2019, we recorded a gain from affiliates of approximately \$0.1 million and \$0.7 million, net of no tax expense, respectively, related to our equity investment in Exaro.

Gain from Sale of Assets

For the six months ended June 30, 2020, we recorded a gain on sale of assets of \$4.4 million related to the divestiture of non-core properties we acquired from Will Energy and White Star in the fourth quarter of 2019. The recorded gain resulted primarily from the buyer's assumption of the asset retirement obligation on the properties. During the six months ended June 30, 2019, we recorded a gain on sales of assets of \$0.4 million primarily related to post-closing adjustments from sales of non-core properties during 2019. See Item 1. Note 3 – "Dispositions" for additional information regarding these sales.

Gain (Loss) on Derivatives

During the six months ended June 30, 2020, we recorded a gain on derivatives of \$37.9 million. Of this amount, \$21.2 million were non-cash, unrealized mark-to-market gains as commodity prices declined from 2019 year-end levels, and \$16.7 million were realized gains as derivative contracts were settled each month during the period. During the six

months ended June 30, 2019, we recorded a loss on derivatives of \$0.8 million. Of this amount, \$2.1 million were non-cash, unrealized mark-to-market losses, and the remaining \$1.3 million were realized gains.

Capital Resources and Liquidity

Our primary cash requirements are for capital expenditures, working capital, operating expenses, acquisitions and principal and interest payments on debt. Our primary sources of liquidity are cash generated by operations, net of the realized effect of our hedging agreements, and amounts available to be drawn under our Credit Agreement (as defined below).

During the six months ended June 30, 2020, we incurred onshore expenditures of approximately \$5.2 million on capital projects, including \$2.6 million in the Southern Delaware Basin to bring one well on production and to drill a salt water disposal well, as well as \$0.8 million in leasehold acquisition costs in the same region. The remaining incurred onshore capital expenditures related primarily to capitalized workovers.

During the six months ended June 30, 2020 we recorded exploration expenses of \$10.9 million related to the drilling of the unsuccessful offshore exploratory Iron Flea prospect drilled in the shallow waters of the Gulf of Mexico. \$2.7 million of the exploration expense related to the acquisition costs incurred in 2019 which were reclassified to exploration expense in 2020 as a result of the dry hole.

Our total capital expenditure program for the year 2020 is forecast at approximately \$19.0 million, including the expenses associated with the Iron Flea exploratory prospect. Due to the low and volatile commodity price environment, the Company has suspended any further plans for drilling and completions in 2020. For the remainder of 2020, we currently expect to limit our onshore capital expenditures to \$5.5 million for workovers intended to increase cashflow through enhanced production or reductions in recurring costs, required onshore plugging and abandonment activity and West Texas infrastructure. We expect that our offshore expenditures for the remainder of 2020 will be focused on the evaluation and development of another exploratory prospect that may be drilled in early 2021.

We believe that our internally generated cash flows, combined with availability under the Credit Agreement (as defined below), will be sufficient to meet the liquidity requirements necessary to fund our daily operations and planned capital development and to meet our debt service requirements for the next twelve months; however, should our results of operations be less than expected, or we experience additional reductions in our borrowing base, we may need to pursue additional sources of liquidity such as monetization of a portion of our hedge portfolio or access the debt and equity markets, as available, to finance any necessary capital development and/or repay excess borrowings under our Credit Agreement, but there can be no assurance such incremental financing will be available to us or not result in dilution of our stockholders or increase our debt service costs. The COVID-19 pandemic and the ongoing disruptions to the global energy markets have negatively impacted, and are expected to continue to negatively impact, cash flows from operating activities.

In order to mitigate these effects, we have implemented certain cost cutting measures, such as suspending our drilling program for the remainder of 2020.

On June 24, 2020, we entered into an Open Market Sale Agreement with Jefferies LLC. Pursuant to the terms of the agreement, we may sell from time to time shares of our Common Stock having an aggregate offering price of up to \$100,000,000. We intend to use the net proceeds from the offering to repay borrowings under our Credit Agreement and for general corporate purposes. Under the Open Market Sale Agreement, we sold 155,029 shares during the three months ended June 30, 2020 for net proceeds of \$0.5 million.

[Table of Contents](#)*Cash From Operating Activities*

Cash flows provided by operating activities were approximately \$8.2 million for the six months ended June 30, 2020 compared to \$14.9 million provided by operating activities for the same period in 2019. The table below provides additional detail of cash flows from operating activities for the six months ended June 30, 2020 and 2019:

	Six Months Ended June 30,	
	2020	2019
	(in thousands)	
Cash flows from operating activities, exclusive of changes in working capital accounts	\$ 17,663	\$ 5,902
Changes in operating assets and liabilities	(9,450)	8,996
Net cash used in operating activities	<u>\$ 8,213</u>	<u>\$ 14,898</u>

Cash From Investing Activities

Net cash flows used in investing activities were \$19.5 million for the six months ended June 30, 2020, which was primarily related to the offshore exploratory prospect and completion and infrastructure costs in the Southern Delaware Basin.

Net cash flows used in investing activities were \$14.6 million for the six months ended June 30, 2019, substantially all of which was related to cash capital costs for leasehold and drilling and completion costs of wells in the Southern Delaware Basin and non-operated wells in the Georgetown formation in Dimmitt County, Texas.

Cash From Financing Activities

Cash flows provided by financing activities for the six months ended June 30, 2020 were approximately \$10.0 million with \$6.4 million related to net borrowings outstanding under our Credit Agreement (as defined below), and approximately \$3.4 million related to proceeds from the PPP loan we received under the CARES Act in April 2020. See "Paycheck Protection Program Loan" below for more information. Cash flows used in financing activities for the six months ended June 30, 2019 were approximately \$0.3 million, primarily related to shares withheld from employees for the payment of taxes due on vested shares of restricted stock issued.

Credit Agreement

On September 17, 2019, we entered into a new revolving credit agreement with JPMorgan Chase Bank (the "Credit Agreement"), which established a borrowing base of \$65 million. The Credit Agreement was amended on November 1, 2019, in conjunction with the closing of the Will Energy and White Star property acquisitions, to add two additional lenders and increase the borrowing base thereunder to \$145 million. The borrowing base is subject to semi-annual redeterminations and may also be adjusted by certain events, including the incurrence of any senior unsecured debt, material asset dispositions or liquidation of hedges in excess of certain thresholds. The semi-annual redeterminations will occur on or around May 1st and November 1st of each year. On June 9, 2020, we entered into the Second Amendment to the Credit Agreement (the "Second Amendment"). The Second Amendment redetermined the borrowing base at \$95 million pursuant to the regularly scheduled redetermination process, which was in excess of borrowings outstanding. The Second Amendment also provides for, among other things, further \$10 million automatic reductions in our borrowing base on each of June 30, 2020 and September 30, 2020. Accordingly, the borrowing base was \$85 million as of June 30, 2020. Should borrowings outstanding exceed the reduced borrowing base on the dates of those stepdowns in the borrowing base, we would need to repay any excess within a short period of time through additional sources of liquidity, such as monetization of a portion of our hedge portfolio or the debt or equity capital markets, as available. Although we do not expect to have borrowings in excess of the reduced borrowing base on September 30, 2020, there can be no assurance that such sources of capital will be available to us. The Credit Agreement matures on September 17, 2024. As of June 30, 2020, the borrowing outstanding under the Credit Agreement was \$79.1 million and \$1.9 million in an outstanding letter of credit, and the borrowing availability under the Credit Agreement was \$4.0 million.

The Credit Agreement contains customary and typical restrictive covenants. The Credit Agreement requires a Current Ratio of greater than or equal to 1.00 and a Leverage Ratio of less than or equal to 3.50, both as defined in the Credit Agreement. The Second Amendment includes a waiver of the Current Ratio requirement until the quarter ending March 31, 2022. Additionally, the Second Amendment provides for, among other things, the increase in the Applicable Margin grid on borrowings outstanding by 50 basis points, the implementation of an accounts payable aging reporting

covenant, and the implementation of typical anti-cash hoarding provisions and a cash sweep requirement, in certain circumstances, with respect to a consolidated cash balance in excess of \$5.0 million. As of June 30, 2020, we were in compliance with all financial covenants under the Credit Agreement.

Paycheck Protection Program Loan

On April 10, 2020, we entered into a promissory note evidencing an unsecured loan in the amount of approximately \$3.4 million (the “PPP Loan”) made to the Company under the Paycheck Protection Program (the “PPP”). The PPP was established under the CARES Act and is administered by the U.S. Small Business Administration. The PPP Loan to the Company is being made through JPMorgan Chase Bank, N.A and is included in “Long Term Debt” on our consolidated balance sheet.

The PPP Loan matures on the two-year anniversary of the funding date and bears interest at a fixed rate of 1.00% per annum. Monthly principal and interest payments, less the amount of any potential forgiveness (discussed below), will commence after the six-month anniversary of the funding date. The promissory note evidencing the PPP Loan provides for customary events of default, including, among others, those relating to failure to make payment, bankruptcy, breaches of representations and material adverse effects. We may prepay the principal of the PPP Loan at any time without incurring any prepayment charges.

Under the terms of the CARES Act, PPP loan recipients can apply for and be granted forgiveness for all or a portion of the loans granted under the PPP, subject to an audit. Under the CARES Act, loan forgiveness is available, subject to limitations, for the sum of documented payroll costs, covered mortgage interest payments, covered rent payments and covered utilities during either: 1) the eight-week period beginning on the funding date; or 2) the 24-week period beginning on the funding date. Forgiveness is reduced if full-time employee headcount declines, or if salaries and wages for employees with salaries of \$100,000 or less annually are reduced by more than 25%. We intend to use the PPP Loan amount for qualifying expenses and expect to apply for forgiveness of all or part of the PPP Loan in accordance with the terms of the CARES Act and applicable guidance. In the event the PPP Loan or any portion thereof is forgiven, the amount forgiven is applied to outstanding principal.

Application of Critical Accounting Policies and Management’s Estimates

Significant accounting policies that we employ and information about the nature of our most critical accounting estimates, our assumptions or approach used and the effects of hypothetical changes in the material assumptions used to develop each estimate are presented in Item 1. Note 2 to our Financial Statements – “Summary of Significant Accounting Policies” of this report and in Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations – “Application of Critical Accounting Policies and Management’s Estimates” in our 2019 Form 10-K.

Recent Accounting Pronouncements

For a discussion of recent accounting pronouncements, see Item 1. Note 2 to our Financial Statements – “Summary of Significant Accounting Policies.”

Off Balance Sheet Arrangements

We may enter into off balance sheet arrangements that can give rise to off-balance sheet obligations. As of June 30, 2020, our off balance sheet arrangements consist of delay rentals, surface damage payments and rental payments associated with salt water disposal contracts, as discussed in our 2019 Form 10-K.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

As a “smaller reporting company”, we are not required to provide the information required by this Item.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and our Chief Financial and Accounting Officer, evaluated the effectiveness of the Company’s “disclosure controls and procedures” as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), as of June 30, 2020. Based upon that evaluation, our Chief Executive Officer and our Chief Financial and Accounting Officer concluded that, as of June 30, 2020, the Company’s disclosure controls and procedures were effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and to ensure that the information required to be disclosed by us in reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial and Accounting Officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Control Over Financial Reporting

The Company is in the final stages of completing the integration of the accounting for the operating results of the assets of Will Energy and White Star into the Company’s internal control structure over financial reporting, and in conjunction with that process, and where deemed appropriate or necessary, has incorporated controls similar to Company controls currently existing. As a result of these integration activities, certain controls have been evaluated and revised where deemed appropriate. There was no change in our internal control over financial reporting during the three months ended June 30, 2020 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II—OTHER INFORMATION

Item 1. Legal Proceedings

For a discussion of legal proceedings, see Item 1. Note 12 to our Financial Statements – “Commitments and Contingencies.”

Item 1A. Risk Factors

There have been no material changes from the risk factors disclosed in Item 1A. of Part 1 of our 2019 Form 10-K and Item 1A. of Part II of our Quarterly Report on Form 10-Q for the period ended March 31, 2020.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Company withheld the following shares from employees during the quarter ended June 30, 2020 for the payment of taxes due on shares of restricted stock that vested and were issued under its stock-based compensation plans:

Period	Total Number of Shares Withheld	Average Price Per Share	Total Number of Shares Purchased as Part of Publicly Announced Program	Approximate Dollar Value of Shares that May Yet be Purchased Under Program
April 2020	12,498	\$ 1.63	—	\$ —
May 2020	1,310	\$ 1.91	—	\$ —
June 2020	—	\$ —	—	\$ —
Total	13,808	\$ 1.65	—	\$ 31.8 million ⁽¹⁾

(1) In September 2011, the Company’s board of directors approved a \$50 million share repurchase program. All shares are to be purchased in the open market from time to time by the Company or through privately negotiated transactions. The purchases are subject to market conditions and certain volume, pricing and timing restrictions to minimize the impact of the purchases upon the market. The program does not have an expiration date. No shares were purchased for the quarter ended June 30, 2020. As of June 30, 2020, the Company has \$31.8 million available under its share repurchase program, however, those repurchases could be limited under restrictions in the Company’s Credit Agreement.

Item 3. Defaults upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

Exhibit Number	Description
3.1	Amended and Restated Certificate of Formation of Contango Oil & Gas Company (filed as Exhibit 3.3 to the Company's Report on Form 8-K dated June 14, 2019, as filed with the Securities and Exchange Commission on June 14, 2019 and incorporated by reference herein).
3.2	Certificate of Amendment to the Amended and Restated Certificate of Formation of Contango Oil & Gas Company, dated June 10, 2020 (filed as Exhibit 3.1 to the Company's Report on Form 8-K dated June 11, 2020, as filed with the Securities and Exchange Commission on June 11, 2020 and incorporated by reference herein).
3.3	Bylaws of Contango Oil & Gas Company (filed as Exhibit 3.4 to the Company's Report on Form 8-K dated June 14, 2019, as filed with the Securities and Exchange Commission on June 14, 2019 and incorporated by reference herein).
10.1	Second Amendment to Credit Agreement, dated June 9, 2020, by and among Contango Oil & Gas Company, JPMorgan Chase Bank, N.A., as Administrative Agent, and the Lenders Signatory hereto (filed as Exhibit 10.1 to the Company's Report on Form 8-K dated June 15, 2020, as filed with the Securities and Exchange Commission on June 15, 2020 and incorporated by reference herein).
10.2	Amended and Restated 2009 Stock Incentive Plan. †
31.1	Certification of Chief Executive Officer required by Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934. †
31.2	Certification of Chief Financial Officer required by Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934. †
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. *
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. *
101	Interactive Data Files †

† Filed herewith.

* Furnished herewith.

CONTANGO OIL & GAS COMPANY

**THIRD AMENDED AND RESTATED
2009 INCENTIVE COMPENSATION PLAN**

THIRD AMENDED AND RESTATED 2009 INCENTIVE COMPENSATION PLAN

1. PURPOSE AND HISTORY

The purpose of the Contango Oil & Gas Company Amended and Restated 2009 Incentive Compensation Plan (the “**Plan**”) is to provide (i) designated employees of Contango Oil & Gas Company (the “**Company**”) and its subsidiaries, (ii) non-employee members of the board of directors of the Company, and (iii) consultants who perform services for the Company and its subsidiaries with the opportunity to receive grants of stock options, stock units, stock awards, stock appreciation rights and other stock-based awards as well as cash awards. The Company believes that the Plan will encourage the participants to contribute materially to the growth of the Company, thereby benefiting the Company’s stockholders, and will align the economic interests of the participants with those of the stockholders.

The Plan (styled as the Contango Oil & Gas Company 2009 Equity Compensation Plan) originally became effective as of September 1, 2009. The Plan was amended and restated on April 10, 2014 to (1) clarify certain provisions of the Plan relating to Section 162(m) of the Code, (2) add cash awards to the Plan, and (3) make certain administrative clarifications to the Plan. The Plan was further amended and restated on March 21, 2017 to (a) increase the number of shares reserved for issuance pursuant to the Plan; (b) extend the term of the Plan to March 21, 2027; (c) increase the individual limit applicable to awards granted to a single Participant in any single year; and (d) make certain administrative clarifications to the Plan. The Plan is now being amended and restated to (I) increase the number of shares reserved for issuance pursuant to the Plan, and (II) eliminate certain outdated references to Section 162(m) of the Code.

2. DEFINITIONS

Whenever used in this Plan, the following terms will have the respective meanings set forth below:

(a) “**ASC Topic 718**” means the Financial Accounting Standards Board Accounting Standards Codification Topic 718, Compensation – Stock Compensation, as amended or any successor accounting standard.

(b) “**Board**” means the Company’s Board of Directors.

(c) “**Cash Award**” means a cash award as described in Section 11.

(d) “**Change of Control**” shall be deemed to have occurred if:

(i) Any “person” (as such term is used in sections 13(d) and 14(d) of the Exchange Act) becomes a “beneficial owner” (as defined in Rule 13d-3 under the Exchange Act), directly or indirectly, of more than 50% of the securities of the Company representing either (x) the then outstanding shares of Company Stock (the “**Outstanding Stock**”) or (y) the combined voting power of the then outstanding voting securities of the Company entitled to vote generally in the election of directors (the “**Outstanding**

Company Voting Securities”); provided, however, that for purposes of this subsection (i), the following acquisitions shall not constitute a Change of Control: (A) any acquisition directly from the Company, (B) any acquisition by the Company, (C) any acquisition by any employee benefit plan (or related trust) sponsored or maintained by the Company or any entity controlled by the Company or (D) any acquisition by any entity pursuant to a transaction that complies with clauses (A), (B) and (C) of paragraph (iii) below;

(ii) Individuals who constitute the Incumbent Board cease for any reason to constitute at least a majority of the Board; or

(iii) Consummation of a reorganization, merger or consolidation or sale or other disposition of all or substantially all of the assets of the Company or an acquisition of assets of another entity (a “**Business Combination**”), in each case, unless, following such Business Combination, (A) the Outstanding Stock and Outstanding Company Voting Securities immediately prior to such Business Combination represent or are converted into or exchanged for securities which represent or are convertible into more than 50% of, respectively, the then outstanding shares of common stock or common equity interests and the combined voting power of the then outstanding voting securities entitled to vote generally in the election of directors or other governing body, as the case may be, of the entity resulting from such Business Combination (including, without limitation, an entity which as a result of such transaction owns the Company, or all or substantially all of the Company’s assets either directly or through one or more subsidiaries), (B) no person (excluding any employee benefit plan (or related trust) of the Company or the entity resulting from such Business Combination) beneficially owns, directly or indirectly, 20% or more of, respectively, the then outstanding shares of common stock or common equity interests of the entity resulting from such Business Combination or the combined voting power of the then outstanding voting securities entitled to vote generally in the election of directors or other governing body of such entity to the extent that such ownership results solely from ownership of the Company that existed prior to the Business Combination, and (C) at least a majority of the members of the board of directors or similar governing body of the entity resulting from such Business Combination were members of the Incumbent Board at the time of the execution of the initial agreement, or of the action of the Board, providing for such Business Combination.

Provided, however, that notwithstanding the definition of a Change of Control provided above, with respect to any award that is subject to section 409A of the Code, a “Change of Control” shall not occur unless that Change of Control also constitutes a “change in the ownership of a corporation,” a “change in the effective control of a corporation,” or a “change in the ownership of a substantial portion of a corporation’s assets,” in each case, within the meaning of 1.409A-3(i)(5) of the regulations promulgated under section 409A of the Code.

(e) “**Code**” means the Internal Revenue Code of 1986, as amended.

(f) “**Committee**” means (i) with respect to Grants to Employees (other than as noted herein) and Consultants, the Compensation Committee of the Board or another committee appointed by the Board to administer the Plan, (ii) with respect to Grants made to Non-Employee Directors, the Board, and (iii) with respect to Grants to individuals that are subject to section 16 of the Exchange Act, a committee that consists of two or more persons appointed by the Board, all of whom shall be “nonemployee directors” within the meaning of Rule 16b-3(b)(3).

(g) “**Company**” means Contango Oil & Gas Company and any successor corporation.

(h) “**Company Stock**” means the common stock of the Company.

(i) “**Consultant**” means an advisor or consultant who performs services for the Employer.

(j) “**Dividend Equivalent**” means an amount calculated with respect to a Stock Unit, which is determined by multiplying the number of shares of Company Stock subject to the Stock Unit by the per-share cash dividend, or the per-share fair market value (as determined by the Committee) of any dividend in consideration other than cash, paid by the Company on its Company Stock. If interest is credited on accumulated dividend equivalents, the term “**Dividend Equivalent**” shall include the accrued interest.

(k) “**Employee**” means an employee of the Employer (including an officer or director who is also an employee), but excluding any person who is classified by the Employer as a “contractor” or “consultant,” no matter how characterized by the Internal Revenue Service, other governmental agency or a court. Any change of characterization of an individual by the Internal Revenue Service or any court or government agency shall have no effect upon the classification of an individual as an Employee for purposes of this Plan, unless the Committee determines otherwise.

(l) “**Employer**” means the Company and its subsidiaries.

(m) “**Exchange Act**” means the Securities Exchange Act of 1934, as amended.

(n) “**Exercise Price**” means the per share price at which shares of Company Stock may be purchased under an Option, as designated by the Committee.

(o) “**Fair Market Value**” of Company Stock means, unless the Committee determines otherwise with respect to a particular Grant, (i) if the principal trading market for the Company Stock is a national securities exchange, the last reported sale price of Company Stock on the relevant date or (if there were no trades on that date) the latest preceding date upon which a sale was reported, (ii) if the Company Stock is not principally traded on such exchange, the mean between the last reported “bid” and “asked” prices of Company Stock on the relevant date, as reported on the OTC Bulletin Board, or (iii) if the Company Stock is not publicly traded or, if publicly traded, is not so reported, the Fair Market Value per share shall be as determined by the Committee.

(p) **“Grant”** means an Option, Stock Unit, Stock Award, SAR, Other Stock-Based Award or Cash Award granted under the Plan.

(q) **“Grant Agreement”** means the written instrument that sets forth the terms and conditions of a Grant, including all amendments thereto.

(r) **“Incentive Stock Option”** means an Option that is intended to meet the requirements of an incentive stock option under section 422 of the Code.

(s) **“Incumbent Board”** means the portion of the Board constituted of the individuals who are members of the Board as of the Second Restatement Effective Date and any other individual who becomes a director of the Company after the Second Restatement Effective Date and whose election or appointment by the Board or nomination for election by the Company’s stockholders was approved by a vote of at least a majority of the directors then comprising the Incumbent Board, but excluding, for this purpose, any such individual whose initial assumption of office occurs as a result of an actual or threatened election contest with respect to the election or removal of directors or other actual or threatened solicitation of proxies or consents by or on behalf of a person other than the Incumbent Board.

(t) **“Non-Employee Director”** means a member of the Board who is not an employee of the Employer.

(u) **“Nonqualified Stock Option”** means an Option that is not intended to be taxed as an incentive stock option under section 422 of the Code.

(v) **“Option”** means an option to purchase shares of Company Stock, as described in Section 7.

(w) **“Other Stock-Based Award”** means any Grant based on, measured by or payable in Company Stock (other than an Option, Stock Unit, Stock Award or SAR), as described in Section 10.

(x) **“Participant”** means an Employee, Consultant or Non-Employee Director designated by the Committee to participate in the Plan.

(y) **“Plan”** means this Contango Oil & Gas Company 2009 Equity Compensation Plan, as amended and as in effect from time to time.

(z) **“SAR”** means a stock appreciation right as described in Section 10.

(aa) **“Second Restatement Effective Date”** means March 21, 2017.

(bb) **“Stock Award”** means an award of Company Stock as described in Section 9.

(cc) **“Stock Unit”** means an award of a phantom unit representing a share of Company Stock, as described in Section 8.

3. ADMINISTRATION

(a) Committee. The Plan shall be administered and interpreted by the Committee. Ministerial functions may be performed by an administrative committee comprised of Company employees appointed by the Committee.

(b) Committee Authority. Except for Grants to the Company's Chairman and its Chief Executive Officer, each of which shall require the approval of the Board, the Committee shall have the sole authority to (i) determine the Participants to whom Grants shall be made under the Plan, (ii) determine the type, size and terms and conditions of the Grants to be made to each such Participant, (iii) determine the time when the Grants will be made and the duration of any applicable exercise or restriction period, including the criteria for exercisability and the acceleration of exercisability, (iv) amend the terms and conditions of any previously issued Grant, subject to the provisions of Sections 17 and 18 below, and (v) deal with any other matters arising under the Plan.

(c) Committee Determinations. The Committee shall have full power and express discretionary authority to administer and interpret the Plan, to make factual determinations and to adopt or amend such rules, regulations, agreements and instruments for implementing the Plan and for the conduct of its business as it deems necessary or advisable, in its sole discretion. The Committee's interpretations of the Plan and all determinations made by the Committee pursuant to the powers vested in it hereunder shall be conclusive and binding on all persons having any interest in the Plan or in any awards granted hereunder. All powers of the Committee shall be executed in its sole discretion, in the best interest of the Company, not as a fiduciary, and in keeping with the objectives of the Plan and need not be uniform as to similarly situated Participants.

4. GRANTS

(a) Grants under the Plan may consist of Options as described in Section 7, Stock Units as described in Section 8, Stock Awards as described in Section 9, SARs or Other Stock-Based Awards as described in Section 10, and Cash Awards as described in Section 11. All Grants shall be subject to such terms and conditions as the Committee deems appropriate and as are specified in writing by the Committee to the Participant in the Grant Agreement.

(b) Notwithstanding any provision of the Plan to the contrary, on and after the Second Restatement Effective Date, the Committee shall not award more than 5% of the aggregate number of Shares that remain available as of the Second Restatement Effective Date plus any Shares that become available in the future pursuant to Grants that could vest in less than 12 months of the date of grant, subject, in each case, to the Committee's authority under the Plan to vest Grants earlier, as the Committee deems appropriate and as permitted by any other section of this Plan.

(c) All Grants shall be made conditional upon the Participant's acknowledgement, in writing or by acceptance of the Grant, that all decisions and determinations of the Committee shall be final and binding on the Participant, his or her beneficiaries and any

other person having or claiming an interest under such Grant. Grants under a particular Section of the Plan need not be uniform as among the Participants.

5. SHARES SUBJECT TO THE PLAN

(a) Shares Authorized. The total aggregate number of shares of Company Stock that may be issued under the Plan is 12,500,000 shares, subject to adjustment as described in subsection (d) below.

(b) Source of Shares; Share Counting. Shares issued under the Plan may be authorized but unissued shares of Company Stock or reacquired shares of Company Stock, including shares purchased by the Company on the open market for purposes of the Plan. If and to the extent Options or SARs granted under the Plan terminate, expire, or are canceled, forfeited, exchanged or surrendered without having been exercised, and if and to the extent that any Stock Awards, Stock Units, or Other Stock-Based Awards are forfeited or terminated, or otherwise are not paid in full, the shares reserved for such Grants shall again be available for purposes of the Plan. Shares of Stock surrendered in payment of the Exercise Price of an Option, and shares withheld or surrendered for payment of taxes, shall not be available for re-issuance under the Plan. If SARs are granted, the full number of shares subject to the SARs shall be reserved for issuance under the Plan pending final settlement of the award. If Stock Units are granted, the number of shares attributable to the “target” award level associated with the Stock Units shall be reserved for issuance under the Plan pending final settlement of the award. To the extent that a Grant of Stock Units or Other Stock-Based Awards is designated in the Grant Agreement to be paid in cash, and not in shares of Company Stock, such Grants shall not count against the share limits in subsection (a).

(c) Individual Limits. The maximum aggregate number of shares of Company Stock with respect to which all Grants may be made under the Plan to any individual during any calendar year shall be 1,000,000 shares, subject to adjustment as described in subsection (d) below. With respect to an award that is not designated in shares of Company Stock, the maximum amount of the Grant to any individual during any calendar year shall not be valued at more than \$2,500,000 on the date of grant. The individual limits of this subsection (c) shall apply without regard to whether the Grants are to be paid in Company Stock or cash. All cash payments (other than with respect to Dividend Equivalents) shall equal the Fair Market Value of the shares of Company Stock to which the cash payments relate. A Participant may not accrue Dividend Equivalents during any calendar year in excess of \$500,000.

(d) Adjustments. If there is any change in the number or kind of shares of Company Stock outstanding (i) by reason of a stock dividend, spinoff, recapitalization, stock split, or combination or exchange of shares, (ii) by reason of a merger, reorganization or consolidation, (iii) by reason of a reclassification or change in par value, (iv) by reason of any change in capital structure or business of the Company or other corporate transaction or event that would be considered an “equity restructuring” within the meaning of ASC Topic 718, or (v) by reason of any other extraordinary or unusual event affecting the outstanding Company Stock as a class without the Company’s receipt of consideration, or if the value of outstanding shares of Company Stock is substantially reduced as a result of a spinoff or the Company’s payment of an extraordinary dividend or distribution, the maximum number of shares of Company Stock

available for issuance under the Plan, the maximum number of shares of Company Stock for which any individual may receive Grants in any year, the kind and number of shares covered by outstanding Grants, the kind and number of shares issued and to be issued under the Plan, and the price per share or the applicable market value of such Grants shall be equitably adjusted by the Committee to reflect any increase or decrease in the number of, or change in the kind or value of, the issued shares of Company Stock to preclude, to the extent practicable, the enlargement or dilution of rights and benefits under the Plan and such outstanding Grants; provided, however, that any fractional shares resulting from such adjustment shall be eliminated. In addition, in the event of a Change of Control of the Company, the provisions of Section 15 of the Plan shall apply. Any adjustments to outstanding Grants shall be consistent with section 409A or 424 of the Code, to the extent applicable. Any adjustments determined by the Committee shall be final, binding and conclusive.

6. ELIGIBILITY FOR PARTICIPATION

(a) Eligible Persons. All Employees, including Employees who are officers or members of the Board, Consultants, and all Non-Employee Directors shall be eligible to participate in the Plan; provided, that, any such individual must be an “employee” of the Company or any of its parents or subsidiaries within the meaning of General Instruction A.1(a) (or any successor instruction) to Form S-8 if such individual is granted an award that may be settled in Company Stock.

(b) Selection of Participants. The Committee shall select the Employees, Consultants, and Non-Employee Directors to receive Grants and shall determine the number of shares of Company Stock subject to each Grant.

7. OPTIONS

(a) General Requirements. The Committee may grant Options to an Employee, Consultant or Non-Employee Director upon such terms and conditions as the Committee deems appropriate under this Section 7. The Committee shall determine the number of shares of Company Stock that will be subject to each Grant of Options to Employees, Consultants and Non-Employee Directors.

(b) Type of Option, Price and Term.

(i) The Committee may grant Incentive Stock Options or Nonqualified Stock Options or any combination of the two, all in accordance with the terms and conditions set forth herein. Incentive Stock Options may be granted only to Employees of the Company or its parents or subsidiaries, as defined in section 424 of the Code. Nonqualified Stock Options may be granted to Employees, Consultants or Non-Employee Directors.

(ii) The Exercise Price of Company Stock subject to an Option shall be determined by the Committee and may be equal to or greater than the Fair Market Value of a share of Company Stock on the date the Option is granted. However, an Incentive Stock Option may not be granted to an Employee who, at the time of grant, owns stock possessing more than 10% of the total combined voting power of all classes of stock of

the Company or any parent or subsidiary, as defined in section 424 of the Code, unless the Exercise Price per share is not less than 110% of the Fair Market Value of the Company Stock on the date of grant.

(iii) The Committee shall determine the term of each Option, which shall not exceed ten years from the date of grant. However, an Incentive Stock Option that is granted to an Employee who, at the time of grant, owns stock possessing more than 10% of the total combined voting power of all classes of stock of the Company or any parent or subsidiary, as defined in section 424 of the Code, may not have a term that exceeds five years from the date of grant.

(c) Exercisability of Options.

(i) Options shall become exercisable in accordance with such terms and conditions as may be determined by the Committee and specified in the Grant Agreement. The Committee may grant Options that are subject to achievement of performance goals or other conditions. The Committee may accelerate the exercisability of any or all outstanding Options at any time for any reason.

(ii) The Committee may provide in a Grant Agreement that the Participant may elect to exercise part or all of an Option before it otherwise has become exercisable. Any shares so purchased shall be restricted shares and shall be subject to a repurchase right in favor of the Company during a specified restriction period, with the repurchase price equal to the lesser of (A) the Exercise Price or (B) the Fair Market Value of such shares at the time of repurchase, or such other restrictions as the Committee deems appropriate.

(iii) Options granted to persons who are non-exempt employees under the Fair Labor Standards Act of 1938, as amended, may not be exercisable for at least six months after the date of grant (except that such Options may become exercisable, as determined by the Committee, upon the Participant's death, disability or retirement, or upon a Change of Control or other circumstances permitted by applicable regulations).

(d) Termination of Employment or Service. Except as provided in the Grant Agreement, an Option may only be exercised while the Participant is employed as an Employee or providing service as a Consultant or Non-Employee Director. The Committee shall determine in the Grant Agreement under what circumstances and during what time periods a Participant may exercise an Option after termination of employment or service.

(e) Exercise of Options. A Participant may exercise an Option that has become exercisable, in whole or in part, by delivering a notice of exercise to the Company. The Participant shall pay the Exercise Price for the Option (i) in cash, (ii) if permitted by the Committee, by delivering shares of Company Stock owned by the Participant and having a Fair Market Value on the date of exercise equal to the Exercise Price or by attestation to ownership of shares of Company Stock having an aggregate Fair Market Value on the date of exercise equal to the Exercise Price, (iii) if permitted by the Committee, by a net exercise of the Option, (iv) by payment through a broker in accordance with procedures permitted by Regulation T of the

Federal Reserve Board, or (v) by such other method as the Committee may approve. Shares of Company Stock used to exercise an Option shall have been held by the Participant for the requisite period of time to avoid adverse accounting consequences to the Company with respect to the Option. Payment for the shares pursuant to the Option, and any required withholding taxes, must be received by the time specified by the Committee depending on the type of payment being made, but in all cases prior to the issuance of the Company Stock.

(f) Limits on Incentive Stock Options. Each Incentive Stock Option shall provide that, if the aggregate Fair Market Value of the stock on the date of the grant with respect to which Incentive Stock Options are exercisable for the first time by a Participant during any calendar year, under the Plan or any other stock option plan of the Company or a parent or subsidiary, as defined in section 424 of the Code, exceeds \$100,000, then the Option, as to the excess, shall be treated as a Nonqualified Stock Option. An Incentive Stock Option shall not be granted to any person who is not an Employee of the Company or a parent or subsidiary, as defined in section 424 of the Code. No more than 12,500,000 shares may be issued under the Plan with respect to Incentive Stock Options.

8. STOCK UNITS

(a) General Requirements. The Committee may grant Stock Units to an Employee, Consultant or Non-Employee Director, upon such terms and conditions as the Committee deems appropriate under this Section 8. Each Stock Unit shall represent the right of the Participant to receive a share of Company Stock or an amount based on the value of a share of Company Stock. All Stock Units shall be credited to bookkeeping accounts on the Company's records for purposes of the Plan.

(b) Terms of Stock Units. The Committee may grant Stock Units that are payable on terms and conditions determined by the Committee, which may include payment based on achievement of performance goals. Stock Units may be paid at the end of a specified vesting or performance period, or payment may be deferred to a date authorized by the Committee. The Committee shall determine the number of Stock Units to be granted and the requirements applicable to such Stock Units.

(c) Payment With Respect to Stock Units. Payment with respect to Stock Units shall be made in cash, in Company Stock, or in a combination of the two, as determined by the Committee. The Grant Agreement shall specify the maximum number of shares that can be issued under the Stock Units.

(d) Requirement of Employment or Service. The Committee shall determine in the Grant Agreement under what circumstances a Participant may retain Stock Units after termination of the Participant's employment or service, and the circumstances under which Stock Units may be forfeited.

(e) Dividend Equivalents. The Committee may grant Dividend Equivalents in connection with Stock Units, under such terms and conditions as the Committee deems appropriate. Dividend Equivalents may be paid to Participants currently or may be deferred. All Dividend Equivalents that are not paid currently shall be credited to bookkeeping accounts on the

Company's records for purposes of the Plan. Dividend Equivalents may be accrued as a cash obligation, or may be converted to additional Stock Units for the Participant, and deferred Dividend Equivalents may accrue interest, all as determined by the Committee. The Committee may provide that Dividend Equivalents shall be payable based on the achievement of specific performance goals. Dividend Equivalents may be payable in cash or shares of Company Stock or in a combination of the two, as determined by the Committee. Notwithstanding the foregoing, with respect to Dividend Equivalents granted on or after the Second Restatement Effective Date, such Dividend Equivalents shall be subject to the same restrictions and a risk of forfeiture as the Stock Unit with respect to which the dividends accrue and shall not be paid unless and until such award has vested and been earned.

9. STOCK AWARDS

(a) General Requirements. The Committee may issue shares of Company Stock to an Employee, Consultant or Non-Employee Director under a Stock Award, upon such terms and conditions as the Committee deems appropriate under this Section 9. Shares of Company Stock issued pursuant to Stock Awards may be issued for cash consideration or for no cash consideration, and subject to restrictions or no restrictions, as determined by the Committee. The Committee may establish conditions under which restrictions on Stock Awards shall lapse over a period of time or according to such other criteria as the Committee deems appropriate, including restrictions based upon the achievement of specific performance goals. The Committee shall determine the number of shares of Company Stock to be issued pursuant to a Stock Award.

(b) Requirement of Employment or Service. The Committee shall determine in the Grant Agreement under what circumstances a Participant may retain Stock Awards after termination of the Participant's employment or service, and the circumstances under which Stock Awards may be forfeited.

(c) Restrictions on Transfer. While Stock Awards are subject to restrictions, a Participant may not sell, assign, transfer, pledge or otherwise dispose of the shares of a Stock Award except upon death as described in Section 14(a). If certificates are issued, each certificate for a share of a Stock Award shall contain a legend giving appropriate notice of the restrictions in the Grant. The Participant shall be entitled to have the legend removed when all restrictions on such shares have lapsed. The Company may retain possession of any certificates for Stock Awards until all restrictions on such shares have lapsed.

(d) Right to Vote and to Receive Dividends. The Committee shall determine to what extent, and under what conditions, the Participant shall have the right to vote shares of Stock Awards and to receive any dividends or other distributions paid on such shares during the restriction period. The Committee may determine that Dividends on Stock Awards shall be withheld while the Stock Awards are subject to restrictions and that the Dividends shall be payable only upon the lapse of the restrictions on the Stock Awards, or on such other terms as the Committee determines. Dividends that are not paid currently shall be credited to bookkeeping accounts on the Company's records for purposes of the Plan. Accumulated Dividends may accrue interest, as determined by the Committee, and shall be paid in cash, shares of Company Stock, or in such other form as Dividends are paid on Company Stock, as

determined by the Committee. Notwithstanding the foregoing, with respect to Dividends granted on or after the Second Restatement Effective Date in connection with Stock Awards, such Dividends shall be subject to the same restrictions and a risk of forfeiture as the Stock Award with respect to which the Dividend accrues and shall not be paid unless and until such award has vested and been earned.

10. STOCK APPRECIATION RIGHTS AND OTHER STOCK-BASED AWARDS

(a) SARs. The Committee may grant SARs to an Employee, Consultant or Non-Employee Director separately or in tandem with an Option. The following provisions are applicable to SARs:

(i) General Requirements. The Committee shall establish the number of shares, the terms and the base amount of the SAR at the time the SAR is granted. The base amount of each SAR shall be not less than the Fair Market Value of a share of Company Stock as of the date of Grant of the SAR.

(ii) Tandem SARs. The Committee may grant tandem SARs either at the time the Option is granted or at any time thereafter while the Option remains outstanding; provided, however, that, in the case of an Incentive Stock Option, SARs may be granted only at the date of the grant of the Incentive Stock Option. In the case of tandem SARs, the number of SARs granted to a Participant that shall be exercisable during a specified period shall not exceed the number of shares of Company Stock that the Participant may purchase upon the exercise of the related Option during such period. Upon the exercise of an Option, the SARs relating to the Company Stock covered by such Option shall terminate. Upon the exercise of SARs, the related Option shall terminate to the extent of an equal number of shares of Company Stock.

(iii) Exercisability. An SAR shall become exercisable in accordance with such terms and conditions as may be specified. The Committee may grant SARs that are subject to achievement of performance goals or other conditions. The Committee may accelerate the exercisability of any or all outstanding SARs at any time for any reason. The Committee shall determine in the Grant Agreement under what circumstances and during what periods a Participant may exercise an SAR after termination of employment or service. A tandem SAR shall be exercisable only while the Option to which it is related is exercisable.

(iv) Grants to Non-Exempt Employees. SARs granted to persons who are non-exempt employees under the Fair Labor Standards Act of 1938, as amended, may not be exercisable for at least six months after the date of grant (except that such SARs may become exercisable, as determined by the Committee, upon the Participant's death, Disability or retirement, or upon a Change of Control or other circumstances permitted by applicable regulations).

(v) Exercise of SARs. When a Participant exercises SARs, the Participant shall receive in settlement of such SARs an amount equal to the value of the

stock appreciation for the number of SARs exercised. The stock appreciation for an SAR is the amount by which the Fair Market Value of the underlying Company Stock on the date of exercise of the SAR exceeds the base amount of the SAR as specified in the Grant Agreement.

(vi) Form of Payment. The Committee shall determine whether the stock appreciation for an SAR shall be paid in the form of shares of Company Stock, cash or a combination of the two. For purposes of calculating the number of shares of Company Stock to be received, shares of Company Stock shall be valued at their Fair Market Value on the date of exercise of the SAR. If shares of Company Stock are to be received upon exercise of an SAR, cash shall be delivered in lieu of any fractional share.

(b) Other Stock-Based Awards. The Committee may grant other awards not specified in Sections 7, 8 or 9 above that are based on or measured by Company Stock to Employees, Consultants and Non-Employee Directors, on such terms and conditions as the Committee deems appropriate. Other Stock-Based Awards may be granted subject to achievement of performance goals or other conditions and may be payable in Company Stock or cash, or in a combination of the two, as determined by the Committee in the Grant Agreement.

11. CASH AWARDS

A Grant denominated in or settled in cash, as an element of or supplement to, or independent of any other Grant under this Plan, may be granted pursuant to this Section 11. Cash Awards may be granted to Employees, Consultants and Non-Employee Directors, on such terms and conditions as the Committee deems appropriate. Cash Awards may be granted subject to the achievement of performance goals or other conditions.

12. DEFERRALS

The Committee may permit or require a Participant to defer receipt of the payment of cash or the delivery of shares that would otherwise be due to the Participant in connection with any Grant. The Committee shall establish rules and procedures for any such deferrals, consistent with applicable requirements of section 409A of the Code.

13. WITHHOLDING OF TAXES

(a) Required Withholding. All Grants under the Plan shall be subject to applicable federal (including FICA), state and local tax withholding requirements. The Company may require that the Participant or other person receiving or exercising Grants pay to the Company the amount of any federal, state or local taxes that the Company is required to withhold with respect to such Grants, or the Company may deduct from other wages paid by the Company the amount of any withholding taxes due with respect to such Grants.

(b) Election to Withhold Shares. If the Committee so permits, shares of Company Stock may be withheld to satisfy the Company's tax withholding obligation with respect to Grants paid in Company Stock, at the time such Grants become taxable, up to an amount that does not exceed the maximum applicable withholding tax rate for federal (including

FICA), state and local tax liabilities, that may be utilized without creating adverse accounting treatment for the Company with respect to such award, as determined by the Committee.

14. TRANSFERABILITY OF GRANTS

(a) Restrictions on Transfer. Except as described in subsection (b) below, only the Participant may exercise rights under a Grant during the Participant's lifetime, and a Participant may not transfer those rights except by will or by the laws of descent and distribution. When a Participant dies, the personal representative or other person entitled to succeed to the rights of the Participant may exercise such rights. Any such successor must furnish proof satisfactory to the Company of his or her right to receive the Grant under the Participant's will or under the applicable laws of descent and distribution.

(b) Transfer of Nonqualified Stock Options to or for Family Members. Notwithstanding the foregoing, the Committee may provide, in a Grant Agreement, that a Participant may transfer Nonqualified Stock Options to family members, or one or more trusts or other entities for the benefit of or owned by family members, consistent with the applicable securities laws, according to such terms as the Committee may determine; provided that the Participant receives no consideration for the transfer of an Option and the transferred Option shall continue to be subject to the same terms and conditions as were applicable to the Option immediately before the transfer.

15. CONSEQUENCES OF A CHANGE OF CONTROL

(a) Grants prior to the Second Restatement Effective Date. In the event of a Change of Control, the Committee may take any one or more of the following actions with respect to all outstanding Grants that were awarded prior to the Second Restatement Effective Date, without the consent of any Participant: (i) the Committee may determine that outstanding Options and SARs shall be fully exercisable, and restrictions on outstanding Stock Awards, Stock Units and Other Stock-Based Awards shall lapse, as of the date of the Change of Control or at such other time as the Committee determines, (ii) the Committee may require that Participants surrender their outstanding Options and SARs in exchange for one or more payments by the Company, in cash or Company Stock as determined by the Committee, in an amount equal to the amount, if any, by which the then Fair Market Value of the shares of Company Stock subject to the Participant's unexercised Options and SARs exceeds the Exercise Price or base amount, as applicable, and on such terms as the Committee determines, (iii) after giving Participants an opportunity to exercise their outstanding Options and SARs, the Committee may terminate any or all unexercised Options and SARs at such time as the Committee deems appropriate, (iv) with respect to Participants holding Stock Units, Other Stock-Based Awards or Dividend Equivalents, the Committee may determine that such Participants shall receive one or more payments in settlement of such Stock Units, Other Stock-Based Awards or Dividend Equivalents, in such amount and form and on such terms as may be determined by the Committee, or (v) the Committee may determine that Grants that remain outstanding after the Change of Control shall be converted to similar grants of the surviving corporation (or a parent or subsidiary of the surviving corporation). Such acceleration, surrender, termination, settlement or conversion shall take place as of the date of the Change of Control or such other date as the Committee may specify.

(b) Grants On or Following the Second Restatement Effective Date. In the event of a Change of Control, with respect to all outstanding Grants that were awarded on or following the Second Restatement Effective Date, the impact of a Change of Control shall be set forth in the applicable Grant Agreement; *provided, however*, that with respect to any award granted on or after the Second Restatement Effective Date, no such award may become vested in full automatically upon a Change of Control, except (i) if such acceleration is also contingent upon an involuntary termination of the Participant's employment or services with the Company, any of its subsidiaries, or the surviving or successor entity (or a parent or subsidiary of the surviving entity) that occurs within the two (2) year period following the Change of Control, or (b) if such acceleration occurs with respect to an award that is not assumed, replaced, or converted by the surviving entity in any such Change of Control. With respect to a Grant that is subject to performance-based vesting provisions, in the case of clause (b), acceleration shall assume attainment of the applicable performance criteria at the higher of (1) the "target" level (prorated based upon the length of time within the performance cycle that has elapsed prior to the Change of Control) or (2) actual achievement as of the date of such Change of Control.

(c) Other Transactions. The Committee may provide in a Grant Agreement that a sale or other transaction involving a subsidiary or other business unit of the Company shall be considered a Change of Control for purposes of a Grant, or the Committee may establish other provisions that shall be applicable in the event of a specified transaction.

16. **REQUIREMENTS FOR ISSUANCE OF SHARES**

No Company Stock shall be issued in connection with any Grant hereunder unless and until all legal requirements applicable to the issuance of such Company Stock have been complied with to the satisfaction of the Committee. The Committee shall have the right to condition any Grant made to any Participant hereunder on such Participant's undertaking in writing to comply with such restrictions on his or her subsequent disposition of such shares of Company Stock as the Committee shall deem necessary or advisable, and certificates representing such shares may be legended to reflect any such restrictions. Certificates representing shares of Company Stock issued under the Plan will be subject to such stop-transfer orders and other restrictions as may be required by applicable laws, regulations and interpretations, including any requirement that a legend be placed thereon. No Participant shall have any right as a stockholder with respect to Company Stock covered by a Grant until shares have been issued to the Participant.

17. **AMENDMENT AND TERMINATION OF THE PLAN**

(a) Amendment. The Board may amend or terminate the Plan at any time (including, without limitation, in response to a change in applicable law or regulations); *provided, however*, that if approval of the stockholders of the Company is required in order to comply with the Code or applicable laws, or to comply with applicable stock exchange requirements, then such amendment or termination shall not be effective until such approval is received. No amendment or termination of this Plan shall, without the consent of the Participant, materially impair any rights or obligations under any Grant previously made to the Participant under the Plan, unless such right has been reserved in the Plan or the Grant Agreement, or except as provided in Section 18(b) below.

(b) No Repricing Without Stockholder Approval. Except in connection with a corporate transaction involving the Company or a change in capitalization (including, without limitation, any stock dividend, stock split, extraordinary cash dividend, recapitalization, reorganization, merger, consolidation, split-up, spin-off, combination or exchange of shares), the terms of outstanding Grants may not be amended without shareholder approval to reduce the Exercise Price of outstanding Options or the base amount of outstanding SARs or cancel outstanding Options or SARs in exchange for cash, other property, other Grants or Options or SARs with an Exercise Price or base amount that is less than the Exercise Price or base amount of the original Options or SARs.

(c) Termination of Plan. The Plan shall terminate on the day immediately preceding the tenth anniversary of the Second Restatement Effective Date, unless the Plan is terminated earlier by the Board or is extended by the Board with the approval of the stockholders. The termination of the Plan shall not impair the power and authority of the Committee with respect to an outstanding Grant.

18. MISCELLANEOUS

(a) Grants in Connection with Corporate Transactions and Otherwise. Nothing contained in this Plan shall be construed to (i) limit the right of the Committee to make Grants under this Plan in connection with the acquisition, by purchase, lease, merger, consolidation or otherwise, of the business or assets of any corporation, firm or association, including Grants to employees thereof who become Employees, or for other proper corporate purposes, or (ii) limit the right of the Company to grant stock options or make other stock-based awards outside of this Plan. Without limiting the foregoing, the Committee may make a Grant to an employee of another corporation who becomes an Employee by reason of a corporate merger, consolidation, acquisition of stock or property, reorganization or liquidation involving the Company in substitution for a grant made by such corporation. The terms and conditions of the Grants may vary from the terms and conditions required by the Plan and from those of the substituted stock incentives, as determined by the Committee

(b) Compliance with Law. The Plan, the exercise of Options or SARs and the obligations of the Company to issue or transfer shares of Company Stock under Grants shall be subject to all applicable laws and to approvals by any governmental or regulatory agency as may be required. With respect to persons subject to section 16 of the Exchange Act, it is the intent of the Company that the Plan and all transactions under the Plan comply with all applicable provisions of Rule 16b-3 or its successors under the Exchange Act. In addition, it is the intent of the Company that Incentive Stock Options comply with the applicable provisions of section 422 of the Code and that, to the extent applicable, Grants comply with the requirements of section 409A of the Code or an exception from such requirements. To the extent that any legal requirement of section 16 of the Exchange Act or section 422 or 409A of the Code as set forth in the Plan ceases to be required under section 16 of the Exchange Act or section 422 or 409A of the Code, that Plan provision shall cease to apply. The Committee may revoke any Grant if it is contrary to law or modify a Grant to bring it into compliance with any valid and mandatory government regulation. The Committee may also adopt rules regarding the withholding of taxes on payments to Participants. The Committee may, in its sole discretion, agree to limit its authority under this Section.

(c) Enforceability. The Plan shall be binding upon and enforceable against the Company and its successors and assigns.

(d) Funding of the Plan; Limitation on Rights. This Plan shall be unfunded. The Company shall not be required to establish any special or separate fund or to make any other segregation of assets to assure the payment of any Grants under this Plan. Nothing contained in the Plan and no action taken pursuant hereto shall create or be construed to create a fiduciary relationship between the Company and any Participant or any other person. No Participant or any other person shall under any circumstances acquire any property interest in any specific assets of the Company. To the extent that any person acquires a right to receive payment from the Company hereunder, such right shall be no greater than the right of any unsecured general creditor of the Company.

(e) Rights of Participants. Nothing in this Plan shall entitle any Employee, Consultant, Non-Employee Director or other person to any claim or right to receive a Grant under this Plan that has not been approved by the Committee and otherwise administered in accordance with the terms hereof. Neither this Plan nor any action taken hereunder shall be construed as giving any individual any rights to be retained by or in the employment or service of the Employer.

(f) No Fractional Shares. No fractional shares of Company Stock shall be issued or delivered pursuant to the Plan or any Grant. The Committee shall determine whether cash, other awards or other property shall be issued or paid in lieu of such fractional shares or whether such fractional shares or any rights thereto shall be forfeited or otherwise eliminated.

(g) Employees Subject to Taxation Outside the United States. With respect to Participants who are subject to taxation in countries other than the United States, the Committee may make Grants on such terms and conditions as the Committee deems appropriate to comply with the laws of the applicable countries, and the Committee may create such procedures, addenda and subplans and make such modifications as may be necessary or advisable to comply with such laws.

(h) Specified Employee under Section 409A of the Code. Subject to any other restrictions or limitations contained herein, in the event that a "specified employee" (as defined under section 409A of the Code or the regulations promulgated thereunder) becomes entitled to a payment under a Grant which is subject to section 409A of the Code on account of a "separation from service" (as defined under section 409A of the Code or the regulations promulgated thereunder), to the extent required by the Code, such payment (or the applicable portion of such payment) shall not occur until the date that is six months plus one day from the date of such separation from service. Any amount that is otherwise payable within the six-month period described herein will be aggregated and paid in a lump sum without interest.

(i) Severability. If any provision of this Plan is held to be illegal or invalid for any reason, the illegality or invalidity shall not affect the remaining provisions hereof, but such provision shall be fully severable and the Plan shall be construed and enforced as if the illegal or invalid provision had never been included herein. If any of the terms or provisions of this Plan or any Grant Agreement conflict with the requirements of Rule 16b-3 (as those terms or

provisions are applied to eligible persons who are subject to section 16(b) of the Exchange Act) or section 422 of the Code (with respect to Incentive Stock Options), then those conflicting terms or provisions shall be deemed inoperative to the extent they so conflict with the requirements of Rule 16b-3 (unless the Board or the Committee, as appropriate, has expressly determined that the Plan or such Grant should not comply with Rule 16b-3) or section 422 of the Code. With respect to Incentive Stock Options, if this Plan does not contain any provision required to be included herein under section 422 of the Code, that provision shall be deemed to be incorporated herein with the same force and effect as if that provision had been set out at length herein; provided, further, that, to the extent any Option that is intended to qualify as an Incentive Stock Option cannot so qualify, that Option (to that extent) shall be deemed an Option not subject to section 422 of the Code for all purposes of the Plan.

(j) Governing Law. The validity, construction, interpretation and effect of the Plan and Grant Agreements issued under the Plan shall be governed and construed by and determined in accordance with the laws of the state of Delaware, without giving effect to the conflict of laws provisions thereof.

(k) Clawback Policies. To the extent required or advisable pursuant to applicable law or any applicable securities exchange listing standards, Grants and amounts paid or payable pursuant to or with respect to Grants under this Plan shall be subject to the provisions of any applicable clawback policies or procedures adopted by the Board, which clawback policies or procedures may provide for forfeiture, repurchase and/or recoupment of Grants and amounts paid or payable pursuant to or with respect to Grants. Notwithstanding any provision of a Grant Agreement to the contrary, the Company reserves the right, without the consent of any Participant or beneficiary of any Grant, to adopt any such required or advisable clawback policies and procedures, including such policies and procedures applicable to the Grant Agreement with retroactive effect.

